UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 Or 15(d) of the Securities Exchange Act Of 1934

Date of Report (Date of earliest event reported: March 10, 2015

SALEM MEDIA GROUP, INC.

(Exact Name of Registrant as Specified in its Charter)



Delaware (State or Other Jurisdiction of Incorporation) **000-26497** (Commission File Number) 77-0121400 (IRS Employer Identification No.)

4880 Santa Rosa Road, Camarillo, California (Address of Principal Executive Offices) 93012 (Zip Code)

Registrant's telephone number, including area code: (805) 987-0400

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[]Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[]Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[]Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[]Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION ITEM 7.01 REGULATION FD DISCLOSURE ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS EXHIBITS SIGNATURE EXHIBIT INDEX EXHIBIT 199.1

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On March 10, 2015, Salem Media Group, Inc. issued a press release regarding its results of operations for the quarter and fiscal year ended December 31, 2014.

ITEM 7.01 REGULATION FD DISCLOSURE

On March 10, 2015, Salem Media Group, Inc. issued a press release regarding its results of operations for the quarter and fiscal year ended December 31, 2014.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits. The following exhibit is furnished with this report on Form 8-K:

Exhibit No. Description

99.1 Press release, dated March 10, 2015, of Salem Media Group, Inc. regarding its results of operations for the quarter and fiscal year ended December 31, 2014.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SALEM MEDIA GROUP, INC.

Date: March 10, 2015

By:/s/EVAN D. MASYR

Evan D. Masyr Executive Vice President and Chief Financial Officer

EXHIBIT INDEX



Description

Press release, dated March 10, 2015, of Salem Media Group, Inc. regarding its results of operations for the quarter and fiscal year ended December 31, 2014.

99.1



SALEM MEDIA GROUP, INC. ANNOUNCES INCREASE IN FOURTH QUARTER 2014 TOTAL REVENUE OF 5.2% TO \$65.9 MILLION

CAMARILLO, CA March 10, 2015 – Salem Media Group, Inc. (Nasdaq: SALM) released its results for the three and twelve months ended December 31, 2014.

Fourth Quarter 2014 Highlights

- Total revenue increased 5.2% to \$65.9 million
- Digital media revenue increased 14.7%
- Publishing revenue increased 47.0%

Certain reclassifications have been made to the prior year operating results, condensed financial statements and supplemental information contained in this report to conform to the current year presentation. These reclassifications include changes in the composition of our operating segments based on changes in our business and a realignment of our operating segments following our acquisition of Eagle Publishing during 2014. The change in composite of our operating segments to how our chief operating decision makers, defined as a collective group of senior executives, assess the performance of each operating segment and determines appropriate allocations of resources to each segment.

Fourth Quarter 2014 Results

For the quarter ended December 31, 2014 compared to the quarter ended December 31, 2013:

Consolidated

- Total revenue increased 5.2% to \$65.9 million from \$62.7 million;
- Total operating expenses increased 11.3% to \$59.0 million from \$53.0 million;
- Operating expenses, excluding gains or losses on the sale or disposal of assets, stock-based compensation expense, impairment charges, depreciation and amortization expense increased 11.7% to \$54.0 million from \$48.4 million;
- Operating income decreased 28.3% to \$6.9 million from \$9.7 million;
- Net income decreased to \$38,000, or \$0.00 net income per diluted share, from \$5.3 million, or \$0.21 net income per diluted share, in the prior year;
- EBITDA (1) decreased 16.5% to \$11.3 million from \$13.6 million; and
- Adjusted EBITDA (1) decreased 16.7% to \$11.9 million from \$14.3 million.

Broadcast

- · Net broadcast revenue remained flat at \$48.8 million;
- · Station operating income ("SOI") (1) decreased 10.3% to \$13.8 million from \$15.4 million;
- · Same station net broadcast revenue decreased 1.0% to \$48.3 million from \$48.8 million;
- · Same station SOI decreased 10.0% to \$13.8 million from \$15.4 million; and
- · Same station SOI margin decreased to 28.6% from 31.5%.

Digital media

- Digital media revenue increased 14.7% to \$11.7 million from \$10.2 million; and
- Digital media operating income (1) decreased 9.4% to \$2.6 million from \$2.9 million.

Publishing

- Publishing revenue increased 47.0% to \$5.4 million from \$3.7 million; and
- Publishing operating loss (1) increased to \$0.6 million loss from \$0.1 million loss.

Included in the results for the quarter ended December 31, 2014 are:

- A \$0.2 million decrease (\$0.1 million, net of tax) in the estimated fair value of the contingent earn-out consideration associated with the Twitchy.com and Eagle acquisitions;
- A \$0.1 million impairment loss associated with the goodwill and mastheads of our publishing businesses;
- A \$0.4 million loss (\$0.2 million, net of tax, or \$0.01 per share) on the early retirement of long-term debt due to the early payment of the Term Loan B and write-off of associated bank loan fees; and
 - - \$0.1 million non-cash compensation included in broadcast operating expenses.

Included in the results for the quarter ended December 31, 2013 are:

- A \$0.7 million impairment loss (\$0.4 million, net of tax, or \$0.02 per share) associated with the mastheads of our publishing businesses;
- A \$0.2 million gain (\$0.1 million, net of tax, or \$0.01 per diluted share) includes a \$0.4 million pre-tax gain on the partial sale of land in our Cleveland market offset by a \$0.1 million loss associated with various fixed asset and equipment disposals; and
- A \$0.3 million non-cash compensation charge (\$0.2 million, net of tax, or \$0.01 per share) related to the expensing of stock options consisting of: • \$0.2 million non-cash compensation included in corporate expenses and;
 - \$0.1 million non-cash compensation included in Digital media operating expenses.

Per share numbers are calculated based on 26,226,332 diluted weighted average shares for the quarter ended December 31, 2014, and 26,051,098 diluted weighted average shares for the quarter ended December 31, 2013.

Year to Date 2014 Results

For the twelve months ended December 31, 2014 compared to the twelve months ended December 31, 2013:

Consolidated

- Total revenue increased 12.5% to \$266.5 million from \$236.9 million;
- · Operating expenses increased 17.5% to \$237.9 million from \$202.4 million;
- Operating expenses excluding gains or losses on the sale or disposal of assets, stock-based compensation expense, impairment charges, depreciation and amortization expense increased 17.6% to \$216.5 million from \$184.1 million;

- Operating income decreased 17.1% to \$28.6 million from \$34.5 million;
- The company had net income of \$5.5 million, or \$0.21 net income per diluted share, compared to a net loss of \$2.7 million, or \$0.11 net loss per share, in the prior year;
- EBITDA increased 117.1% to \$47.7 million from \$22.0 million; and Adjusted EBITDA decreased 4.0% to \$50.7 million from \$52.8 million.

Broadcast

- Net broadcast revenue increased 2.3% to \$192.9 million from \$188.5 million;
- SOI decreased 7.4% to \$54.4 million from \$58.7 million;
- Same station net broadcast revenue increased 1.5% to \$191.4 million from \$188.5 million;
- Same station SOI decreased 7.0% to \$54.7 million from \$58.8 million; and
- Same station SOI margin decreased to 28.6% from 31.2%.

Digital media

- Digital media revenue increased 33.3% to \$46.9 million from \$35.2 million; and
- Digital media operating income increased 12.9% to \$10.6 million from \$9.4 million.

Publishing

- Publishing revenue increased 102.1% to \$26.8 million from \$13.2 million; and
- The publishing division had income of \$0.6 million compared to a net loss of \$1.0 million.

Included in the results for the twelve months ended December 31, 2014 are:

- A \$0.7 million increase (\$0.4 million, net of tax, or \$0.02 per share) in the estimated fair value of the contingent earn-out consideration associated with the Twitchy.com and Eagle acquisitions;
- A \$0.3 million loss (\$0.2 million, net of tax, \$0.01 per share) on disposals associated with the write-off of a receivable from a prior station sale and a loss associated with the sale of land in Miami offset by a note receivable settlement from a prior station sale and insurance proceeds for damages associated with one of our stations;
- A \$0.1 million impairment loss associated with the goodwill and mastheads of our publishing businesses;
- A \$0.4 million loss (\$0.2 million, net of tax, or \$0.01 per share) on the early retirement of long-term debt due to the early payment of the Term Loan B and write-off of associated bank loan fees; and
- A \$1.6 million non-cash compensation charge (\$0.9 million, net of tax, or \$0.04 per share) related to the expensing of stock options consisting of: • \$1.0 million non-cash compensation included in corporate expenses;
 - 0
 - \$0.3 million non-cash compensation included in broadcast operating expenses; 0 \$0.2 million non-cash compensation included in Digital media operating expenses and;

 - \$0.1 million non-cash compensation included in publishing operating expenses. 0

Included in the results for the twelve months ended December 31, 2013 are:

A \$0.3 million gain (\$0.2 million pre-tax gain, \$0.01 per diluted share) on the partial sale of land in our Cleveland market offset by various fixed asset and equipment disposals;

- A \$27.8 million loss (\$16.7 million, net of tax, or \$0.67 per share) on the early retirement of long-term debt due to the repurchase of \$212.6 million of our Terminated $9^{5}/_{8}$ % senior secured second lien notes due in 2016 and the termination of then existing bank debt;
- A \$1.4 million impairment loss (\$0.9 million, net of tax, or \$0.03 per share) associated with the goodwill and mastheads of our publishing businesses; and
 - A \$1.8 million non-cash compensation charge (\$1.1 million, net of tax, or \$0.04 per share) related to the expensing of stock options consisting of:
 - \$1.2 million non-cash compensation included in corporate expenses;
 - o \$0.3 million non-cash compensation included in broadcast operating expenses; and
 - o \$0.3 million non-cash compensation included in Digital media operating expenses.

Per share numbers are calculated based on 26,081,175 diluted weighted average shares for the twelve months ended December 31, 2014, and 24,938,075 diluted weighted average shares for the twelve months ended December 31, 2013.

Balance Sheet

As of December 31, 2014, the company had \$276.0 million outstanding on the Term Loan B and \$1.8 million under the revolver. The company was in compliance with the covenants of its credit facility. The company's bank leverage ratio was 5.45 versus a compliance covenant of 6.50.

Cash Distribution

On December 2, 2014, we announced a quarterly distribution in the amount of \$0.0650 per share on Class A and Class B common stock. The quarterly distribution of \$1.6 million, or \$0.0650 per share of Class A and Class B common stock, was paid on December 29, 2014 to all common stockholders of record as of December 15, 2014.

Acquisitions and Divestitures

The following transactions were completed since October 1, 2014:

- · On December 23, 2014, we completed the acquisition of the construction permit for WLTE-FM in Pendleton, South Carolina for \$0.5 million in cash;
- · On December 23, 2014, we completed the acquisition of an FM translator in Pickens, South Carolina for \$0.2 million in cash;
- On December 22, 2014, we completed the acquisition of an FM translator in Bayshore Gardens, Florida for \$0.1 million in cash;
- · On November 24, 2014, we completed the acquisition of an FM translator in Travelers Rest, South Carolina for \$0.2 million in cash; and
- · On October 1, 2014, we completed the acquisition of radio station KXXT-AM in Phoenix, Arizona for \$0.6 million in cash.

The following transactions are currently pending:

- · On December 10, 2014, we entered into an Asset Purchase Agreement ("APA") to acquire radio station WDYZ-FM in Orlando, Florida for \$1.3 million in cash;
- · On February 20, 2015, we entered into an APA to acquire radio station WDDZ-AM in Pittsburgh, Pennsylvania for \$1.0 million in cash; and
- · On February 20, 2015, we entered into an APA to acquire radio station WDWD-AM in Atlanta, Georgia for \$2.8 million in cash.

Conference Call Information

Salem will host a teleconference to discuss its results on March 10, 2015 at 2:00 p.m. Pacific Time. To access the teleconference, please dial (877) 870-4263, passcode Salem Communications or listen via the investor relations portion of the company's website, located at www.salem.cc. A replay of the teleconference will be available through March 18, 2015 and can be heard by dialing (877) 344-7529, passcode 10060854 or on the investor relations portion of the company's website, located at www.salemmedia.com.

First Quarter 2015 Outlook

For the first quarter of 2015, the company is projecting total revenue to decrease 1% to 3% over the first quarter 2014 total revenue of \$62.3 million. The company is also projecting operating expenses before gains or losses on the sale or disposal of assets, impairment charges, stock-based compensation expense, depreciation and amortization expense to increase 1% to 4% as compared to the first quarter of 2014 operating expenses of \$51.7 million.

About Salem Media Group, Inc.

Salem Media Group, Inc. is America's leading Christian and conservative multi-media corporation, with media properties comprising radio, digital media and book, magazine and newsletter publishing. Each day Salem serves a loyal and dedicated audience of listeners and readers numbering in the millions nationally. With its unique programing focus, Salem provides compelling content, fresh commentary and relevant information from some of the most respected figures across the media landscape.

The company, through its Salem Radio Group, is the largest commercial U.S. radio broadcasting company providing Christian and conservative programing. Salem owns and operates 108 local radio stations, with 65 stations in the top 25 media markets. <u>Salem Radio Network</u> ("SRN") is a full-service national radio network, with nationally syndicated programs comprising Christian teaching and talk, conservative talk, news, and music. SRN is home to many industry-leading hosts including: <u>Bill Bennett</u>, <u>Mike Gallagher</u>, <u>Hugh Hewitt</u>, <u>Michael Medved</u>, <u>Dennis Prager and Eric Metaxas</u>.

Salem New Media is a powerful source of Christian and conservative themed news, analysis, and commentary. Salem's Christian sites include: <u>Christianity.com</u>, <u>BibleStudyTools.com</u>, <u>GodTube.com</u>, <u>GodVine.com</u>, <u>WorshipHouseMedia.com</u> and <u>OnePlace.com</u>. Considered by many to be a consolidation of the conservative news and opinion sector's most influential brands, Salem's conservative sites include <u>Townhall.com</u>, <u>HotAir.com</u>, <u>Twitchy.com</u>, <u>HumanEvents.com</u> and <u>RedState.com</u>.

Salem's <u>Regnery Publishing</u> unit, with a 65-year history, remains the nation's leading publisher of conservative books. Having published many of the seminal works of the early conservative movement, Regnery today continues as the dominant publisher in the conservative space, with leading authors including: Ann Coulter, Dinesh D'Souza, Newt Gingrich, David Limbaugh, Michelle Malkin and Mark Steyn. Salem's book publishing business also includes <u>Xulon PressTM</u>, a leading provider of self-publishing services for Christian and conservative authors.

Salem Publishing[™] publishes Christian and conservative magazines including <u>Homecoming</u>, <u>YouthWorker Journal</u>, <u>The Singing News</u>, <u>Preaching</u> and <u>Townhall Magazine</u>.

Salem Media Group, Inc. also owns <u>Eagle Financial Publications</u> and <u>Eagle Wellness</u>. Eagle Financial Publications provide market analysis and investment advice for individual subscribers from financial commentators. Eagle Wellness provides practical health advice and is a trusted source for nutritional supplements from one of the country's leading complementary health physicians.

Company Contact: Evan D. Masyr Executive Vice President & Chief Financial Officer (805) 384-4512 evan@salem.cc

Forward-Looking Statements

Statements used in this press release that relate to future plans, events, financial results, prospects or performance are forward-looking statements as defined under the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those anticipated as a result of certain risks and uncertainties, including but not limited to the ability of Salem to close and integrate announced transactions, market acceptance of Salem's radio station formats, competition from new technologies, adverse economic conditions, and other risks and uncertainties detailed from time to time in Salem's reports on Forms 10-K, 10-Q, 8-K and other filings filed with or furnished to the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Salem undertakes no obligation to update or revise any forward-looking statements to reflect new information, changed circumstances or unanticipated events.

(1) Regulation G

Station operating income, Digital media operating income, publishing operating income, EBITDA, Adjusted EBITDA, and free cash flow are financial measures not prepared in accordance with generally accepted accounting principles ("GAAP"). Station operating income is defined as net broadcast revenue minus broadcast operating expenses. Digital media operating income is defined as Digital media revenue minus Digital media operating expenses. Publishing operating income is defined as publishing revenue minus publishing operating expenses. EBITDA is defined as net income before interest, taxes, depreciation, amortization and change in fair value of interest rate swaps. Adjusted EBITDA is defined as EBITDA before gain or loss on the disposal of assets, change in estimated fair value of contingent earn-out consideration and non-cash compensation expense. Free cash flow is defined as Adjusted EBITDA less capital expenditures, less cash paid for income taxes, less cash paid for interest. Salem has provided supplemental information as an attachment to this press release, reconciling these non-GAAP financial measures to the most directly comparable financial measures prepared in accordance with GAAP. The company believes these non-GAAP financial measures, when considered in conjunction with the most directly comparable GAAP financial measures, provide useful measures of the company's operating performance.

Station operating income, Digital media operating income, publishing operating income, EBITDA, Adjusted EBITDA, and free cash flow are generally recognized by the broadcast and media industry as important measures of performance. These measures are used by investors and analysts who report on the industry to provide meaningful comparisons between entities. They are not a measure of liquidity or of performance in accordance with GAAP, and should be viewed as a supplement to and not a substitute for, or superior to, the company's results of operations presented on a GAAP basis such as operating income and net income. Salem's definitions of station operating income, Digital media operating income, publishing operating income, EBITDA, Adjusted EBITDA, and free cash flow are not necessarily comparable to similarly titled measures reported by other companies.

Salem Media Group, Inc.

Condensed Consolidated Statements of Operations (in thousands, except share, per share and

(in thousands, excep margin data)

margin data)	70	Mader				T. I. M. d. F. I		
	Three Months Ended					Twelve Months End	ed	
	December 31, 2013			2014		December 31,	2014	
	2	013		2014 (Unaudited)		2013		2014
Net broadcast revenue	\$	48,767	\$	(<i>Undudited</i>) 48,779	\$	188,544	\$	192,923
Net digital media revenue	φ	10,226	Φ	11,728	ψ	35,156	φ	46,862
Net publishing revenue		3,701		5,440		13,234		46,362 26,751
Total revenue		62,694		65,947		236,934		266,536
Operating expenses:		02,094		03,747		250,954		200,550
Broadcast operating expenses		33,410		35,001		129,857		138,564
Digital media operating expenses		7,319		9,094		25,741		36,232
Publishing operating expenses		3,773		6,076		14,280		26,143
Unallocated corporate expenses		4,212		4,172		16,081		17,092
Change in the estimated fair value of		4,212		4,172		10,081		17,092
contingent earn-out consideration		_		(180)		_		734
Impairment of indefinite-lived long-term assets								
other than goodwill		661		34		1,006		34
Impairment of goodwill		—		45		438		45
Depreciation and amortization		3,873		4,721		15,262		18,825
(Gain) loss on the sale or disposal of assets		(244)		37		(264)		251
Total operating expenses		53,004		59,000		202,401		237,920
Net operating income from continuing operations		9,690		6,947		34,533		28,616
Other income (expense):								
Interest income		16		2		68		45
Interest expense		(3,680)		(4,007)		(16,892)		(15,993)
Change in the fair value of interest rate swap		632		(1,279)		3,177		(2,702)
Loss on early retirement of long-term debt		(3)		(365)		(27,795)		(391)
Net miscellaneous income and (expenses)		3		13		18		665
Income (loss) from continuing operations before								
income taxes		6,658		1,311		(6,891)		10,240
Provision for (benefit from) income taxes		1,314		1,273		(4,192)		4,765
Income (loss) from continuing operations		5,344		38		(2,699)		5,475
Loss from discontinued operations, net of tax		(11)		_		(37)		_
Net income (loss)	\$	5,333	\$	38	\$	(2,736)	\$	5,475
Basic income (loss) per share before discontinued operations	\$	0.21	\$		\$	(0.11)	\$	0.21
Income (loss) per share from discontinued	3	0.21	3	—	\$	(0.11)	3	0.21
operations, net of tax		_		_		_		_
Basic income (loss) per share after discontinued								
operations	\$	0.21	\$	—	\$	(0.11)	\$	0.21
Diluted income (loss) per share before	\$	0.21	\$		\$	(0.11)	\$	0.21
discontinued operations Income (loss) per share from discontinued	3	0.21	3	—	\$	(0.11)	3	0.21
operations, net of tax		_		_		_		_
Diluted income (loss) per share after discontinued								
operations	\$	0.21	\$	_	\$	(0.11)	\$	0.21
Distributions per share	\$	0.11	\$	0.06	\$	0.21	\$	0.24
Basic weighted average shares outstanding		25,255,881		25,573,162		24,938,075		25,336,809
Diluted weighted average shares outstanding		26,051,098		26,226,332		24,938,075		26,081,175
Other data:								
Station operating income	\$	15,357	\$	13,778	\$	58,687	\$	54,359
Station operating margin		31.5%		28.2%		31.1%		28.2%

Salem Media Group, Inc. Condensed Consolidated Balance Sheets (in thousands)

	Dec	ember 31, 2013	December 31, 2014		
Assets					
Cash	\$	65	\$	33	
Trade accounts receivable, net		37,627		34,781	
Deferred income taxes		6,876		8,153	
Other current assets		6,477		11,398	
Property, plant and equipment, net		98,928		99,227	
Intangible assets, net		413,871		423,638	
Interest rate swaps		3,177		475	
Deferred financing costs		4,130		3,166	
Other assets		3,962		2,288	
Total assets	\$	575,113	\$	583,159	
Liabilities and Stockholders' Equity					
Current liabilities	\$	31,782	\$	39,750	
Long-term debt and capital lease obligations		287,672		275,607	
Deferred income taxes		43,457		49,109	
Other liabilities		10,417		14,699	
Stockholders' equity		201,785		203,994	
Total liabilities and stockholders' equity	\$	575,113	\$	583,159	

Salem Media Group, Inc. Supplemental Information (in thousands)

	Three Months Ended December 31,			Twelve Months Ended				
			er 31,			December 31	,	
		2013		2014	2013			2014
					(Unaudited)			
Reconciliation of Same Station Net Broadcast								
Revenue to Total Net Broadcast Revenue					<u>^</u>	100.150		
Net broadcast revenue – same station	\$	48,767	\$	48,285	\$	188,479	\$	191,372
Net broadcast revenue – acquisitions	_	_		494		65		1,551
Total net broadcast revenue	\$	48,767	\$	48,779	\$	188,544	\$	192,923
Reconciliation of Same Station Broadcast Operating Expenses to Total Broadcast Operating Expenses		22,400			¢	100 501	0	10/ 11/
Broadcast operating expenses – same station	\$	33,408	\$	34,455	\$	129,721	\$	136,716
Broadcast operating expenses revenue – acquisitions		2		546		136		1,848
Total broadcast operating expenses	\$	33,410	\$	35,001	\$	129,857	\$	138,564
Reconciliation of Same Station Operating Income to Total Station Operating Expenses								
Station operating income - same station	\$	15,359	\$	13,830	\$	58,758	\$	54,656
Station operating income – acquisitions		(2)		(52)		(71)		(297)

(in thousands)

(in thousands)		e Months Ende	ed		Twelve Months Ended		
	December 31,		2014		Decemb		
	2013		2014	(Unaudited)	2013	2014	
Reconciliation of SOI and Digital Media Operating Income to Operating Income				(
Station operating income	\$	15,357	\$	13,778	\$ 58,687	\$ 54,35	
Digital media operating income		2,907		2,634	9,415	10,63	
Publishing operating income (loss) Less:		(72)		(636)	(1,046)	60	
Unallocated corporate expenses Change in the estimated fair value of		(4,212)		(4,172)	(16,081)	(17,092	
contingent earn-out consideration		_		180	_	(734	
Depreciation and amortization		(3,873)		(4,721)	(15,262)	(18,825	
Impairment of indefinite-lived long-term assets other than goodwill		(661)		(34)	(1,006)	(34	
Impairment goodwill		_		(45)	(438)	(45	
(Gain) loss on the sale or disposal of assets		244		(37)	264	(251	
Net operating income from	\$	9,690	\$		\$ 34,533		
continuing operations	2	9,690	3	6,947	\$ 34,533	\$ 28,610	
Reconciliation of Adjusted EBITDA to I Adjusted EBITDA	EBITDA to Net Incon \$	ne (Loss) 14,303	\$	11,917	\$ 52,842	\$ 50,746	
Less:							
Stock-based compensation		(320)		(300)	(1,849)	(1,576	
Loss on early retirement of long-term debt		(3)		(365)	(27,795)	(391	
Discontinued operations, net of tax		(11)			(37)		
Change in the estimated fair value of contingent earn-out consideration		_		180	_	(734	
Impairment of indefinite-lived long-				(a 0)	4.000		
term assets other than goodwill		(661)		(34)	(1,006)	(34	
Impairment of goodwill (Gain) loss on the sale or disposal of assets		 244		(45) (37)	(438) 264	(45	
EBITDA		13,552		11,316	21,981	47,71	
Plus:		15,552		11,310	21,981	4/,/1	
Interest income Less:		16		2	68	4	
Depreciation and amortization		(3,873)		(4,721)	(15,262)	(18,825	
Interest expense		(3,680)		(4,007)	(15,202)	(15,993	
Change in the fair value of interest rate swap		632		(1,279)	3,177	(2,702	
Provision for (benefit from) income		(1.21.4)		(1.272)	4 102		
taxes	\$	(1,314) 5,333	\$	(1,273) 38	4,192 \$ (2,736)	(4,765) \$ 5,475	
Net income (loss)	*				+ (=,+++)		
Reconciliation of Adjusted EBITDA to I	Free Cash Flow						
Adjusted EBITDA	\$	14,303	\$	11,917	\$ 52,842	\$ 50,74	
Less:							
Cash interest		(3,363)		(3,714)	(16,747)	(14,518	
Cash taxes		8		(3)	(242)	(257	
Cash Capital expenditures, net		(2,847)		(1,732)	(10,535)	(9,363	
Free Cash Flow	\$	8,101	\$	6,468	\$ 25,318	\$ 26,608	

Selected Debt Data	Ou Dece	Applicable Interest Rate		
Term Loan B (1)	\$	126,000	4.50%	
Term Loan B (2)		150,000	5.52%	
Revolver		1,784	5.25%	

(1) Subject to rolling LIBOR but no less than 1.00% plus a spread of 3.50%.
(2) Under its swap agreement, the company pays a fixed rate of 1.645% plus a spread of 3.50%. The swap is subject to a LIBOR floor of 0.0625% versus the Term Loan B debt floor of 1.00%. The swap matures March 28, 2019.