SALEM COMMUNICATIONS CORPORATION
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

4880 SANTA ROSA ROAD
CAMARILLO, CALIFORNIA

DELAWARE
(State or Other Jurisdiction of Incorporation or Organization)

77-0121400
(I.R.S. Employer Identification Number)

93012
(ZIP Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [  ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). YES [X] NO [  ]

As of July 31, 2003, there were 17,933,767 shares of Class A common stock and 5,553,696 shares of Class B common stock of Salem Communications Corporation outstanding.

SALEM COMMUNICATIONS CORPORATION
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SPECIAL CAUTIONARY NOTICE REGARDING FORWARD LOOKING STATEMENTS

From time to time, in both written reports (such as this report) and oral statements, Salem Communications Corporation ("Salem" or the "company," including references to Salem by "we," "us" and "our") makes "forward-looking statements" within the meaning of federal and state securities laws. Disclosures that use words such as the company "believes," "anticipates," "expects," "may" or "plans" and similar expressions are intended to identify forward-looking statements, as defined under the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect the company’s current expectations and are based upon data available to the company at the time of the statements. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from expectations including, but not limited to, Salem’s ability to close and integrate announced transactions, competition in the radio broadcast, publishing and Internet industries and from new technologies, market acceptance of recently launched music formats and adverse economic conditions. These risks as well as other risks and uncertainties are detailed from time to time in Salem’s reports on Forms 10-K, 10-Q and 8-K filed with the Securities and Exchange Commission (the “SEC”). Forward-looking statements made in this report speak as of the date hereof. The company undertakes no obligation to update or revise any forward-looking statements made in this report. Any such forward-looking statements, whether made in this report or elsewhere, should be considered in context with the various disclosures made by Salem about its business. These projections or forward-looking statements fall under the safe harbors of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act.")

PART I – FINANCIAL INFORMATION
SALEM COMMUNICATIONS CORPORATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

SALEM COMMUNICATIONS CORPORATION
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

<table>
<thead>
<tr>
<th></th>
<th>December 31, 2002</th>
<th>June 30, 2003</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$26,325</td>
<td>$3,993</td>
</tr>
<tr>
<td>Restricted cash</td>
<td>107,661</td>
<td>–</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>30,696</td>
<td>30,871</td>
</tr>
<tr>
<td>Other receivables</td>
<td>1,990</td>
<td>2,969</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>1,647</td>
<td>1,389</td>
</tr>
<tr>
<td>Due from stockholders</td>
<td>223</td>
<td>167</td>
</tr>
<tr>
<td>Deferred income taxes</td>
<td>2,281</td>
<td>4,043</td>
</tr>
<tr>
<td>Total current assets</td>
<td>170,823</td>
<td>43,432</td>
</tr>
<tr>
<td>Property, plant and equipment, net</td>
<td>99,194</td>
<td>96,298</td>
</tr>
<tr>
<td>Broadcast licenses</td>
<td>363,203</td>
<td>363,608</td>
</tr>
<tr>
<td>Goodwill</td>
<td>12,108</td>
<td>11,129</td>
</tr>
<tr>
<td>Amortizable intangible assets, net of accumulated amortization of $19,757 in 2002 and $8,310 in 2003</td>
<td>5,197</td>
<td>5,031</td>
</tr>
<tr>
<td>Bond issue costs</td>
<td>7,854</td>
<td>6,009</td>
</tr>
<tr>
<td>Fair value of interest rate swap</td>
<td>7,790</td>
<td>7,316</td>
</tr>
<tr>
<td>Due from stockholders</td>
<td>82</td>
<td>–</td>
</tr>
<tr>
<td>Other assets</td>
<td>5,958</td>
<td>6,427</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$672,209</td>
<td>$539,250</td>
</tr>
</tbody>
</table>

| **LIABILITIES AND STOCKHOLDERS’ EQUITY** |                   |               |
| Accounts payable         | $1,107            | $245          |
| Accrued expenses         | 3,492             | 4,470         |
| Accrued compensation and related expenses | 4,718               | 5,058         |
| Accrued interest         | 10,103            | 7,375         |
| Deferred revenue         | 1,317             | 1,234         |
| Income taxes payable     | 612               | 32            |
| Current portion of long-term debt and capital lease obligations | 100,029               | 29            |
| **Total current liabilities** | 121,378           | 18,440        |
| Long-term debt and capital lease obligations, less current portion | 350,908           | 323,419       |
| Deferred income taxes    | 26,447            | 25,567        |
| Deferred revenue         | 738               | 3,469         |
| Other liabilities        | 810               | 623           |
| Stockholders’ equity:    |                   |               |
Class A common stock, $0.01 par value; authorized 80,000,000 shares; issued and outstanding 17,930,417 and 17,933,767 shares at December 31, 2002 and June 30, 2003, respectively

Class B common stock, $0.01 par value; authorized 20,000,000 shares; issued and outstanding 5,553,696 shares

Additional paid-in capital 147,968 148,018
Retained earnings 23,725 19,479

Total stockholders’ equity 171,928 167,732

Total liabilities and stockholders’ equity $ 672,209 $ 539,250

See accompanying notes

SALEM COMMUNICATIONS CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)
(UNAUDITED)

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended</th>
<th>Six Months Ended</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross broadcasting revenue</td>
<td>$ 43,618</td>
<td>$ 47,379</td>
<td>$ 82,588</td>
<td>$ 89,435</td>
</tr>
<tr>
<td>Less agency commissions</td>
<td>3,552</td>
<td>3,951</td>
<td>6,802</td>
<td>7,301</td>
</tr>
<tr>
<td>Net broadcasting revenue</td>
<td>40,066</td>
<td>43,428</td>
<td>75,786</td>
<td>82,134</td>
</tr>
<tr>
<td>Other media revenue</td>
<td>1,856</td>
<td>2,234</td>
<td>3,551</td>
<td>4,155</td>
</tr>
<tr>
<td>Total revenue</td>
<td>41,922</td>
<td>45,662</td>
<td>79,337</td>
<td>86,289</td>
</tr>
<tr>
<td>Operating expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Broadcasting operating expenses, exclusive of depreciation and amortization shown below (including $251 and $220 for the quarters ended June 30, 2002 and 2003, respectively, and $500 and $511 for the six months ended June 30, 2002 and 2003, respectively, paid to related parties)</td>
<td>26,888</td>
<td>27,505</td>
<td>51,573</td>
<td>53,843</td>
</tr>
<tr>
<td>Costs of denied tower site and license upgrade</td>
<td>–</td>
<td>–</td>
<td>2,202</td>
<td>–</td>
</tr>
<tr>
<td>Legal settlement</td>
<td>2,300</td>
<td>–</td>
<td>2,300</td>
<td>–</td>
</tr>
<tr>
<td>Other media operating expenses, exclusive of depreciation and amortization shown below</td>
<td>1,702</td>
<td>2,116</td>
<td>3,735</td>
<td>3,976</td>
</tr>
<tr>
<td>Corporate expenses, exclusive of depreciation and amortization shown below (including $48 and $31 for the quarters ended June 30, 2002 and 2003, respectively, and $112 and $181 for the six months ended June 30, 2002 and 2003, respectively, paid to related parties)</td>
<td>3,731</td>
<td>4,027</td>
<td>7,418</td>
<td>8,071</td>
</tr>
<tr>
<td>Depreciation and amortization (including $166 and $289 for the quarters ended June 30, 2002 and 2003, respectively, and $341 and $581 for the six months ended June 30, 2002 and 2003, respectively, for other media businesses)</td>
<td>2,905</td>
<td>3,070</td>
<td>5,757</td>
<td>6,095</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>37,526</td>
<td>36,718</td>
<td>70,783</td>
<td>74,187</td>
</tr>
<tr>
<td>Operating income</td>
<td>4,396</td>
<td>8,944</td>
<td>8,554</td>
<td>12,102</td>
</tr>
<tr>
<td>Other (expense):</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest income</td>
<td>22</td>
<td>17</td>
<td>62</td>
<td>171</td>
</tr>
<tr>
<td>Interest expense</td>
<td>(6,719)</td>
<td>(5,600)</td>
<td>(13,425)</td>
<td>(12,236)</td>
</tr>
<tr>
<td>Loss on early redemption of long-term debt</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>(6,440)</td>
</tr>
<tr>
<td>Loss on sale of assets</td>
<td>(225)</td>
<td>–</td>
<td>(451)</td>
<td>–</td>
</tr>
<tr>
<td>Other expense, net</td>
<td>(112)</td>
<td>(92)</td>
<td>(276)</td>
<td>(161)</td>
</tr>
<tr>
<td>Income (loss) before income taxes and discontinued operations (2,638)</td>
<td>3,269</td>
<td>(5,536)</td>
<td>(6,564)</td>
<td></td>
</tr>
<tr>
<td>Provision (benefit) for income taxes</td>
<td>(979)</td>
<td>1,427</td>
<td>(2,096)</td>
<td>(2,318)</td>
</tr>
<tr>
<td>Income (loss) before discontinued operations</td>
<td>(1,659)</td>
<td>1,842</td>
<td>(3,440)</td>
<td>(4,246)</td>
</tr>
<tr>
<td>Income from discontinued operations, net of tax</td>
<td>–</td>
<td>–</td>
<td>31</td>
<td>–</td>
</tr>
<tr>
<td>Net income (loss)</td>
<td>$ (1,628)</td>
<td>$ 1,842</td>
<td>$ (3,427)</td>
<td>$ (4,246)</td>
</tr>
<tr>
<td>Basic and diluted earnings (loss) per share before discontinued operations</td>
<td>$ (0.07)</td>
<td>$ 0.08</td>
<td>$ (0.15)</td>
<td>$ (0.18)</td>
</tr>
<tr>
<td>Income from discontinued operations per share</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Basic and diluted net earnings (loss) per share</td>
<td>$ (0.07)</td>
<td>$ 0.08</td>
<td>$ (0.15)</td>
<td>$ (0.18)</td>
</tr>
<tr>
<td>Basic and diluted weighted average shares outstanding</td>
<td>23,469,604</td>
<td>23,573,321</td>
<td>23,463,884</td>
<td>23,484,817</td>
</tr>
<tr>
<td>Diluted weighted average shares outstanding</td>
<td>23,469,604</td>
<td>23,485,522</td>
<td>23,463,884</td>
<td>23,484,817</td>
</tr>
</tbody>
</table>
### Operating Activities

| Net loss | $ (3,427) | $ (4,246) |
| Adjustments to reconcile net income to net cash provided by operating activities: |
| Loss on early retirement of debt | – | 6,440 |
| Cost of denied tower site and license upgrade | – | 2,202 |
| Discontinued operations | 31 | – |
| Depreciation and amortization | 5,757 | 6,095 |
| Amortization of bond issue costs and bank loan fees | 626 | 769 |
| Provision for bad debts | 2,582 | 2,618 |
| Deferred income taxes | (2,388) | (2,642) |
| Loss on sale of assets | 451 | – |

#### Changes in operating assets and liabilities:

- Accounts receivable: $(4,296) to $(2,793)
- Prepaid expenses and other current assets: $(93) to $(665)
- Accounts payable and accrued expenses: $2,842 to $468
- Deferred revenue: $(248) to $2,648
- Other liabilities: $222 to $(186)
- Income taxes payable: $(10) to $(580)

Net cash provided by operating activities: $2,049 to $10,128

### Investing Activities

- Capital expenditures: $(7,258) to $(3,109)
- Deposits on radio station acquisitions: $(65) to –
- Purchases of radio stations: $(44,539) to $(241)
- Proceeds from sale of property, plant and equipment and intangible assets: – to 6
- Other assets: $(873) to $(1,732)

Net cash used in investing activities: $(52,729) to $(5,082)

### Financing Activities

- Proceeds from issuance of long-term debt and notes payable: $36,300 to $3,000
- Payments of long-term debt and notes payable: $(4,000) to $(30,000)
- Proceeds from exercise of stock options: 544 to 50
- Payments on capital lease obligations: $(23) to (15)
- Payments of costs related to bank credit facility and debt refinancing: $(514) to $(190)
- Payments of bond issue costs: $(178) to $(223)

Net cash provided by (used in) financing activities: $32,129 to $(27,378)

### Net decrease in cash and cash equivalents

- Net decrease in cash and cash equivalents: $(18,551) to $(22,332)
- Cash and cash equivalents at beginning of period: $23,921 to $26,325
- Cash and cash equivalents at end of period: $5,370 to $3,993

### Supplemental disclosures of cash flow information:

<table>
<thead>
<tr>
<th>Cash paid during the period for:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest</td>
</tr>
<tr>
<td>Income taxes</td>
</tr>
</tbody>
</table>

See accompanying notes

### Note 1: Basis of Presentation

Information with respect to the three months and six months ended June 30, 2003 and 2002 is unaudited. The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article...
NOTE 2. STOCK-BASED COMPENSATION

The Company accounts for its employee stock plan under the intrinsic value method prescribed by Accounting Principles Board Opinion (“APB”) No. 25, “Accounting for Stock Issued to Employees,” and related interpretations, and has adopted the disclosure-only provisions of SFAS No. 123, “Accounting for Stock-Based Compensation” and as amended by SFAS No. 148, “Accounting for Stock-Based Compensation—Transition and Disclosure, an amendment of FASB Statement No. 123.” SFAS No. 123, and as amended by SFAS No. 148, permits companies to recognize, as expense over the vesting period, the fair value of all stock-based awards on the date of grant. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. Because the Company’s stock-based compensation plans have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, management believes that the existing option valuation models do not necessarily provide a reliable single measure of the fair value of awards from the plan. Therefore, as permitted, the Company applies the existing accounting rules under APB No. 25 and provides pro forma net income (loss) and pro forma income (loss) per share disclosures for stock-based awards made during the year as if the fair value method defined in SFAS No. 123, as amended, had been applied. Net income (loss) and net income (loss) per share for each of the three and six months ended June 30, 2003 and 2002 would have changed to the following pro forma amounts (in thousands, except per share data):

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(Dollars in thousands, except per share data)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income (loss), as reported</td>
<td>$(1,628)</td>
<td>$1,842</td>
<td>$(3,427)</td>
<td>$(4,246)</td>
</tr>
<tr>
<td>Add: Stock-based compensation, as reported</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Deduct: Total stock-based compensation determined under fair value based method for all awards, net of tax</td>
<td>$(612)</td>
<td>$(196)</td>
<td>$(882)</td>
<td>$(708)</td>
</tr>
<tr>
<td>Pro forma net income (loss)</td>
<td>$(2,240)</td>
<td>$1,646</td>
<td>$(4,309)</td>
<td>$(4,954)</td>
</tr>
<tr>
<td>Income (loss) per share:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basic and diluted income (loss) per share - as reported</td>
<td>$(0.07)</td>
<td>$0.08</td>
<td>$(0.15)</td>
<td>$(0.18)</td>
</tr>
<tr>
<td>Basic and diluted income (loss) per share - pro forma</td>
<td>$(0.10)</td>
<td>$0.07</td>
<td>$(0.18)</td>
<td>$(0.21)</td>
</tr>
</tbody>
</table>

NOTE 3. RECLASSIFICATIONS

We have reclassified our statements of operations data for all periods presented to reflect increases to revenues and expenses as appropriate for barter transactions, eliminating the practice of reporting these transactions net in our statements of operations. In addition, we have reclassified our statements of operations data for all periods presented to reflect our sale on September 30, 2002 of the assets of radio station WGYG–FM, Cincinnati, Ohio, which has been accounted for as a discontinued operation.

NOTE 4. ACQUISITIONS AND OTHER SIGNIFICANT TRANSACTIONS

The company owns 11.1% of an entity holding a construction permit authorization for a new radio station in Sacramento, California. In March 2003, Salem entered into an agreement to acquire for $1.2 million the remaining 88.9% interest in such entity. This new station is under construction and is not yet operating.

On April 28, 2003, the company entered into an agreement to acquire the assets of radio station WAMG-AM in Boston, Massachusetts, for $8.6 million. We anticipate this transaction to close in the second half of 2003.

On May 1, 2003, the company entered into an agreement to acquire the assets of radio station KKCS-AM in Colorado Springs, Colorado, for $1.5 million. We anticipate this transaction to close in the second half of 2003.

NOTE 5. RECENT ACCOUNTING PRONOUNCEMENTS

Statement of Financial Accounting Standards No. 145

In April 2002, the FASB issued SFAS No. 145, “Recision of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections.” This statement rescinds SFAS No. 4, “Reporting Gains and Losses from Extinguishment of Debt,” and an amendment of that statement, SFAS Statement No. 64, “Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements.” In addition, SFAS No. 145 amends FASB Statement No. 13, “Accounting for Leases.” Salem adopted this statement on January 1, 2003 and its adoption resulted in the classification of any loss on early retirement of debt in other income and expense rather than as an extraordinary item under the prior rules.

Statement of Financial Accounting Standards No. 148

In December 2002, the FASB issued SFAS No. 148, “Accounting for Stock-Based Compensation—Transition and Disclosure, an amendment of SFAS No. 123.” This statement amends SFAS No. 123, “Accounting for Stock-Based Compensation,” to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirement of SFAS No. 123 to require prominent disclosure in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. Salem adopted this statement and its adoption did not have a material impact on Salem’s financial position, results of operations or cash flows. As permitted under the statement, Salem continues to measure any expense related to stock options under the intrinsic value method and provides the required disclosures under the fair value method in Note 2.
NOTE 6. COSTS OF DENIED TOWER SITE AND LICENSE UPGRADE

In April 2003, the San Diego County Board of Supervisors denied Salem’s motion to relocate its radio towers for radio station KCBQ–AM, San Diego, California. As a result of the denial, the company recorded a write-off of approximately $1.3 million in capitalized costs related to the project. Additionally, in May 2003, the Federal Communications Commission ("FCC") denied Salem’s motion to increase the night-time coverage of radio station WGKA–AM, Atlanta, Georgia. As a result of the denial, the company recorded a write-off of approximately $0.9 million in capitalized costs related to the project. These write-offs were recorded in the quarter ended March 31, 2003 in Salem’s Statement of Operations as “Cost of denied tower site and license upgrade.”

NOTE 7. REDEMPTION OF $100.0 MILLION 9½% SENIOR SUBORDINATED NOTES DUE 2007

On January 22, 2003, Salem redeemed its $100.0 million 9½% senior subordinated notes due 2007 (“9½% Notes”), representing all such notes then outstanding. The redemption resulted in a loss on early retirement of long-term debt of $6.4 million. Salem used the proceeds of its $100.0 million 7¾% senior subordinated notes due 2010 (“7¾% Notes”) issued in December 2002, and additional borrowings under Salem’s credit facility to redeem the 9½% Notes. The proceeds of the issuance of the 7¾% Notes were recorded on Salem’s balance sheet as “Restricted cash” at December 31, 2002.

NOTE 8. AMORTIZABLE INTANGIBLE ASSETS

The following tables provide details, by major category, of the significant classes of amortizable intangible assets:

<table>
<thead>
<tr>
<th>As of December 31, 2002</th>
<th>Cost</th>
<th>Accumulated Amortization</th>
<th>Net</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Dollars in thousands)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Noncompetition agreements</td>
<td>$12,618</td>
<td>$(12,223)</td>
<td>$395</td>
</tr>
<tr>
<td>Customer lists and contracts</td>
<td>7,278</td>
<td>(4,405)</td>
<td>2,873</td>
</tr>
<tr>
<td>Favorable and assigned leases</td>
<td>1,800</td>
<td>(1,201)</td>
<td>599</td>
</tr>
<tr>
<td>Other amortizable intangible assets</td>
<td>3,258</td>
<td>(1,928)</td>
<td>1,330</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$24,954</strong></td>
<td><strong>(19,757)</strong></td>
<td><strong>5,197</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>As of June 30, 2003</th>
<th>Cost</th>
<th>Accumulated Amortization</th>
<th>Net</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Dollars in thousands)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Customer lists and contracts</td>
<td>$7,278</td>
<td>$(4,840)</td>
<td>2,438</td>
</tr>
<tr>
<td>Favorable and assigned leases</td>
<td>1,800</td>
<td>(1,232)</td>
<td>568</td>
</tr>
<tr>
<td>Other amortizable intangible assets</td>
<td>4,263</td>
<td>(2,238)</td>
<td>2,025</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$13,341</strong></td>
<td><strong>(8,310)</strong></td>
<td><strong>5,031</strong></td>
</tr>
</tbody>
</table>

Based on the amortizable intangible assets as of June 30, 2003, we estimate amortization expense for the next five years to be as follows:

<table>
<thead>
<tr>
<th>Year Ending December 31,</th>
<th>Amortization Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Dollars in thousands)</td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td>$1,587</td>
</tr>
<tr>
<td>2004</td>
<td>1,527</td>
</tr>
<tr>
<td>2005</td>
<td>1,276</td>
</tr>
<tr>
<td>2006</td>
<td>728</td>
</tr>
<tr>
<td>2007</td>
<td>437</td>
</tr>
</tbody>
</table>

NOTE 9. BASIC AND DILUTED NET EARNINGS PER SHARE

Basic net earnings per share has been computed using the weighted average number of Class A and Class B shares of common stock outstanding during the period. Diluted net earnings per share is computed using the weighted average number of Class A and Class B shares of common stock outstanding during the period plus the dilutive effects of outstanding stock options.

Options to purchase 551,335 and 636,715 shares of Class A common stock were outstanding at June 30, 2002 and 2003, respectively. These options were excluded from the respective computations of diluted net income or loss per share because their effect would be anti-dilutive.

NOTE 10. DERIVATIVE INSTRUMENTS

We are exposed to fluctuations in interest rates. We actively monitor these fluctuations and use derivative instruments from time to time to manage the related risk. In accordance with our risk management strategy, we use derivative instruments only for the purpose of managing risk associated with an asset, liability, committed transaction, or
At June 30, 2003, an interest rate swap agreement with a notional principal amount of $66.0 million was outstanding. This agreement relates to our $150.0 million 9% senior subordinated notes due 2011 ("9% Notes"). This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $66.0 million of the 9% Notes for a floating rate equal to the LIBOR rate plus 3.09%. The estimated fair value of this swap agreement and the excess of fair value over the book value of the debt hedged by the swap, based on current market rates, were each $7.3 million at June 30, 2003. Changes in the fair value of the swap and the changes in the fair value of debt being hedged are recorded as part of interest expense. The fair value of the swap agreement is included with long-term assets, and the fair value of the debt hedged by the swap is recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there was no income statement effect relative to the change in the fair value of the swap agreement. Interest expense for the six months ended June 30, 2003 was reduced by $1.5 million as a result of the difference between the 9.0% fixed interest rate on our debt and the floating interest rate under the swap agreement, which was 4.47% for the six months ended June 30, 2003 and will be 4.21% for the six month period ended December 31, 2003.

On July 27, 2003, we entered into a second interest rate swap agreement with a notional principal amount of $24.0 million. This agreement also relates to our 9% Notes. This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $24.0 million of the 9% Notes for a floating rate equal to the LIBOR rate plus 4.86%. Changes in the fair value of the swap and the changes in the fair value of debt being hedged will be recorded as part of interest expense. The fair value of the swap agreement will be included with long-term assets, and the fair value of the debt hedged by the swap will be recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there will be no income statement effect relative to the change in the fair value of the swap agreement. The interest rate under the swap through December 31, 2003 will be 5.98%.

### NOTE 12. SEGMENT DATA

SFAS No. 131, “Disclosures About Segments of an Enterprise and Related Information,” requires companies to provide certain information about their operating segments. The company has one reportable operating segment—radio broadcasting—which includes our talk and music formats and our various radio networks. The remaining non-reportable segments consist of the Salem Web Network (our Internet division) and CCM Communications, Inc. (“CCM,” our publishing business), which do not meet the reportable segment quantitative thresholds and accordingly are aggregated below as “other media.” Revenue and expenses earned and charged between segments are recorded as part of interest expense. The fair value of the swap agreement is included with long-term assets, and the fair value of the debt hedged by the swap is recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there will be no income statement effect relative to the change in the fair value of the swap agreement. The fair value of the debt hedged by the swap, based on current market rates, were each $7.3 million at June 30, 2003. Changes in the fair value of the swap and the changes in the fair value of debt being hedged are recorded as part of interest expense. The fair value of the swap agreement is included with long-term assets, and the fair value of the debt hedged by the swap is recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there was no income statement effect relative to the change in the fair value of the swap agreement. Interest expense for the six months ended June 30, 2003 was reduced by $1.5 million as a result of the difference between the 9.0% fixed interest rate on our debt and the floating interest rate under the swap agreement, which was 4.47% for the six months ended June 30, 2003 and will be 4.21% for the six month period ended December 31, 2003.

We had one interest rate swap agreement outstanding as of June 30, 2003, which is used to manage our exposure to changes in the fair value of a recognized asset or liability that may result due to changes in interest rates. In addition, on July 27, 2003, we entered into an additional interest rate swap agreement. The counter party to these interest rate swap agreements are major financial institutions. Although we are exposed to credit loss in the event of nonperformance by the counter party, we do not anticipate nonperformance by the counter party nor would we expect any such loss to be material.

### NOTE 11. CONTINGENCIES

Incident to our business activities, we are party to a number of legal proceedings, lawsuits and other claims. Such matters are subject to many uncertainties and outcomes are not predictable with assurance. Also, we maintain insurance which may provide coverage for such matters. Consequently, our management is unable to ascertain the ultimate aggregate amount of monetary liability or the financial impact with respect to these matters. However, our management believes, at this time, that the final resolution of these matters, individually and in the aggregate, will not have a material adverse effect upon our financial position, results of operations or cash flows.
### Depreciation expense

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Radio broadcasting</td>
<td>$2,120</td>
<td>$2,368</td>
<td>$4,237</td>
<td>$4,695</td>
</tr>
<tr>
<td>Other media</td>
<td>102</td>
<td>127</td>
<td>214</td>
<td>258</td>
</tr>
<tr>
<td>Corporate</td>
<td>146</td>
<td>170</td>
<td>231</td>
<td>332</td>
</tr>
<tr>
<td>Consolidated</td>
<td>$2,368</td>
<td>$2,665</td>
<td>$4,682</td>
<td>$5,285</td>
</tr>
</tbody>
</table>

### Amortization expense

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Radio broadcasting</td>
<td>$473</td>
<td>$241</td>
<td>$947</td>
<td>$483</td>
</tr>
<tr>
<td>Other media</td>
<td>64</td>
<td>162</td>
<td>127</td>
<td>323</td>
</tr>
<tr>
<td>Corporate</td>
<td>–</td>
<td>2</td>
<td>1</td>
<td>4</td>
</tr>
<tr>
<td>Consolidated</td>
<td>$537</td>
<td>$405</td>
<td>$1,075</td>
<td>$810</td>
</tr>
</tbody>
</table>

### Operating income before costs of denied tower site and license upgrade

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Radio broadcasting</td>
<td>$10,585</td>
<td>$13,314</td>
<td>$19,029</td>
<td>$23,113</td>
</tr>
<tr>
<td>Other media</td>
<td>(12)</td>
<td>(171)</td>
<td>(525)</td>
<td>(402)</td>
</tr>
<tr>
<td>Corporate</td>
<td>(3,877)</td>
<td>(4,199)</td>
<td>(7,650)</td>
<td>(8,407)</td>
</tr>
<tr>
<td>Consolidated</td>
<td>$6,696</td>
<td>$8,944</td>
<td>$10,854</td>
<td>$14,304</td>
</tr>
</tbody>
</table>

### Total property, plant and equipment, net

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Radio broadcasting</td>
<td>$94,594</td>
<td>$91,741</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other media</td>
<td></td>
<td></td>
<td>1,939</td>
<td>1,756</td>
</tr>
<tr>
<td>Corporate</td>
<td></td>
<td></td>
<td>2,661</td>
<td>2,801</td>
</tr>
<tr>
<td>Consolidated</td>
<td>$99,194</td>
<td>$96,298</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Reconciliation of operating income before depreciation and amortization to income before income taxes and discontinued operations

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2003</th>
<th>2002</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$9,601</td>
<td>$12,014</td>
<td>$16,611</td>
<td>$20,399</td>
</tr>
<tr>
<td>Depreciation expense</td>
<td>(2,368)</td>
<td>(2,665)</td>
<td>(4,682)</td>
<td>(5,285)</td>
</tr>
<tr>
<td>Amortization expense</td>
<td>(537)</td>
<td>(405)</td>
<td>(1,075)</td>
<td>(810)</td>
</tr>
<tr>
<td>Legal settlement</td>
<td>(2,300)</td>
<td>–</td>
<td>(2,300)</td>
<td>–</td>
</tr>
<tr>
<td>Costs of denied</td>
<td></td>
<td>–</td>
<td>(2,202)</td>
<td>–</td>
</tr>
<tr>
<td>tower site and license</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>upgrade</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest income</td>
<td>22</td>
<td>17</td>
<td>62</td>
<td>171</td>
</tr>
<tr>
<td>Loss on sale of assets</td>
<td>(225)</td>
<td>–</td>
<td>(451)</td>
<td>–</td>
</tr>
<tr>
<td>Interest expense</td>
<td>(6,719)</td>
<td>(5,600)</td>
<td>(13,425)</td>
<td>(12,236)</td>
</tr>
<tr>
<td>Loss on early</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>(6,440)</td>
</tr>
<tr>
<td>redemption of long-term</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>debt</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other expense, net</td>
<td>(112)</td>
<td>(92)</td>
<td>(276)</td>
<td>(161)</td>
</tr>
<tr>
<td>Income before</td>
<td>$ (2,638)</td>
<td>$ 3,269</td>
<td>$ (5,536)</td>
<td>$ (6,564)</td>
</tr>
<tr>
<td>income taxes and</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>discontinued operations</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### NOTE 13. CONSOLIDATING FINANCIAL STATEMENTS

The following is the consolidating information of Salem Communications Corporation for purposes of presenting the financial position and operating results of our wholly-owned subsidiary, Salem Communications Holding Corporation (“HoldCo”) as the issuer of the $150.0 million 9% Notes and $100.0 million 7¾% Notes and its guarantor subsidiaries on a consolidated basis and the financial position and operating results of the other guarantors, which are consolidated within the company. Separate financial information of HoldCo on an unconsolidated basis is not presented because HoldCo has substantially no assets, operations or cash other than its investments in subsidiaries. On April 1, 2003, the assets of OnePlace, LLC (“OnePlace”) were transferred to SCA License Corporation, a wholly-owned subsidiary of Salem Communications Acquisition Corporation (“AcqCo”). The financial position and results of operations for OnePlace are presented with CCM in “Other Media.”
# SALEM COMMUNICATIONS CORPORATION
## CONSOLIDATING BALANCE SHEET
### (IN THOUSANDS)
#### (UNAUDITED)

**As of June 30, 2003**

<table>
<thead>
<tr>
<th></th>
<th>Guarantors</th>
<th>Issuer and Guarantor Subsidiaries</th>
<th>Salem Consolidated</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Parent</td>
<td>AcqCo</td>
<td>Media</td>
</tr>
<tr>
<td><strong>Current assets:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 47</td>
<td>$ 454</td>
<td>$ 120</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>–</td>
<td>1,996</td>
<td>1,548</td>
</tr>
<tr>
<td>Other receivables</td>
<td>–</td>
<td>37</td>
<td>144</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>–</td>
<td>(9)</td>
<td>77</td>
</tr>
<tr>
<td>Due from stockholders</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Deferred income taxes</td>
<td>1,845</td>
<td>125</td>
<td>81</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>1,892</td>
<td>2,603</td>
<td>1,970</td>
</tr>
<tr>
<td><strong>Property, plant, equipment and software, net</strong></td>
<td>–</td>
<td>4,589</td>
<td>1,319</td>
</tr>
<tr>
<td><strong>Broadcast licenses</strong></td>
<td>–</td>
<td>93,602</td>
<td>–</td>
</tr>
<tr>
<td>Goodwill</td>
<td>–</td>
<td>8</td>
<td>5,010</td>
</tr>
<tr>
<td>Amortizable intangible assets, net</td>
<td>–</td>
<td>–</td>
<td>364</td>
</tr>
<tr>
<td>Bond issue costs</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Fair value of interest rate swap</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Intercompany receivables</td>
<td>254,820</td>
<td>–</td>
<td>(2,046)</td>
</tr>
<tr>
<td>Other assets</td>
<td>–</td>
<td>–</td>
<td>3,469</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$ 256,712</td>
<td>$ 100,802</td>
<td>$ 10,086</td>
</tr>
<tr>
<td><strong>Current liabilities:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>–</td>
<td>4</td>
<td>(7)</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>2</td>
<td>325</td>
<td>353</td>
</tr>
<tr>
<td>Accrued compensation and related expenses</td>
<td>2</td>
<td>217</td>
<td>238</td>
</tr>
<tr>
<td>Accrued interest</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>–</td>
<td>–</td>
<td>1,234</td>
</tr>
<tr>
<td>Income taxes payable</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Current maturities of long-term debt</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>4</td>
<td>546</td>
<td>1,818</td>
</tr>
<tr>
<td>Intercompany payables</td>
<td>124,170</td>
<td>(962)</td>
<td>12,141</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Deferred income taxes</td>
<td>–</td>
<td>20,378</td>
<td>–</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>–</td>
<td>–</td>
<td>(1)</td>
</tr>
<tr>
<td>Stockholders’ equity</td>
<td>132,538</td>
<td>80,840</td>
<td>(3,872)</td>
</tr>
<tr>
<td><strong>Total liabilities and stockholders’ equity</strong></td>
<td>$ 256,712</td>
<td>$ 100,802</td>
<td>$ 10,086</td>
</tr>
</tbody>
</table>

---

# SALEM COMMUNICATIONS CORPORATION
## CONSOLIDATING INCOME STATEMENT
### (IN THOUSANDS)
#### (UNAUDITED)

**Six Months Ended June 30, 2003**

<table>
<thead>
<tr>
<th></th>
<th>Guarantors</th>
<th>Issuer and Guarantor Subsidiaries</th>
<th>Salem Consolidated</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Parent</td>
<td>AcqCo</td>
<td>Media</td>
</tr>
<tr>
<td><strong>Gross broadcasting revenue</strong></td>
<td>–</td>
<td>$ 5,958</td>
<td>–</td>
</tr>
<tr>
<td><strong>Less agency commissions</strong></td>
<td>–</td>
<td>(416)</td>
<td>–</td>
</tr>
<tr>
<td><strong>Net broadcasting revenue</strong></td>
<td>–</td>
<td>5,542</td>
<td>–</td>
</tr>
<tr>
<td><strong>Other media revenue</strong></td>
<td>–</td>
<td>–</td>
<td>4,275</td>
</tr>
</tbody>
</table>
Quarterly revenue from the sale of block program time does not tend to vary, however, since program rates are generally set annually.

As is typical in the radio broadcasting industry, our second and fourth quarter advertising revenue generally exceeds our first and third quarter advertising revenue.

We can create additional advertising revenue in a variety of ways, such as removing block programming that generates marginal audience.

Our broadcasting revenue is affected primarily by the program rates our radio stations charge and by the advertising rates our radio stations and networks charge. The rates

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the consolidated financial statements and

We believe that we are the largest U.S. radio broadcasting company, measured by number of stations and audience coverage, providing programming targeted at audiences

We maintain a website at http://www.salem.cc. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports are available free of charge through our website as soon as reasonably practicable after those reports are electronically filed or furnished to the Securities and Exchange Commission.

Our business strategy is to expand and improve our national radio platform in order to deliver compelling content to audiences interested in religious and family issues. We primarily program our stations with our Christian teaching and talk format which is talk programming with religious and family themes. We also feature conservative news/talk and contemporary Christian music formats. Salem Radio Network® supports our strategy by enabling us to offer a variety of program content on our radio stations.

Historically, our principal sources of revenue have been:

- the sale of block program time, both to national and local program producers,
- the sale of advertising time on our radio stations, both to national and local advertisers, and
- the sale of advertising time on our national radio network.

Our broadcasting revenue is affected primarily by the program rates our radio stations charge and by the advertising rates our radio stations and networks charge. The rates

Some of the information about our consolidated financial statements is not directly comparable from period to period because of our acquisition and disposition of radio stations and certain assets of other media businesses.

We have presented certain data forour pending disposal of radio stations and certain assets of other media businesses.

NOTE 14. SUBSEQUENT EVENTS

On August 1, 2003, the company acquired the assets of radio stations WBGB-FM, WJGR-AM, WZNZ-AM, and WAZ-AM, Jacksonville, Florida, for $8.6 million.

On July 27, 2003, we entered into an interest rate swap agreement with a notional principal amount of $24.0 million relating to our 9% Notes. This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $24.0 million of the 9% Notes for a floating rate equal to the LIBOR rate plus 4.86%, which will be 5.98% through December 31, 2003.

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this report. Our consolidated financial statements are not directly comparable from period to period because of our acquisition and disposition of radio stations and certain assets of other media businesses.

We believe that we are the largest U.S. radio broadcasting company, measured by number of stations and audience coverage, providing programming targeted at audiences interested in religious and family themes. Our core business is the ownership and operation of radio stations in large metropolitan markets. After completing our pending transactions, we will own and operate 92 radio stations, including 58 stations in 22 of the top 25 markets. We are the sixth largest operator measured by number of stations overall and the third largest operator measured by number of stations in the top 25 markets. Management believes that we are the fifth largest radio broadcaster measured by net broadcasting revenue for the year ended December 31, 2002. We also own Salem Radio Network®, which we believe to be a leading developer, producer and syndicator of religious and family issues oriented talk, news and music programming (but not of general broadcast programming) with approximately 1,600 affiliated radio stations. In addition, we own complement radio stations and certain assets of other media businesses.

We maintain a website at http://www.salem.cc. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports are available free of charge through our website as soon as reasonably practicable after those reports are electronically filed or furnished to the Securities and Exchange Commission.

Our business strategy is to expand and improve our national radio platform in order to deliver compelling content to audiences interested in religious and family issues. We primarily program our stations with our Christian teaching and talk format which is talk programming with religious and family themes. We also feature conservative news/talk and contemporary Christian music formats. Salem Radio Network® supports our strategy by enabling us to offer a variety of program content on our radio stations.

Historically, our principal sources of revenue have been:

- the sale of block program time, both to national and local program producers,
- the sale of advertising time on our radio stations, both to national and local advertisers, and
- the sale of advertising time on our national radio network.

Our broadcasting revenue is affected primarily by the program rates our radio stations charge and by the advertising rates our radio stations and networks charge. The rates for block program time are based upon our stations’ ability to attract audiences that will support the program producers through contributions and purchases of their products. Advertising rates are based upon the demand for advertising time, which in turn is based on our stations’ and networks’ ability to produce results for their advertisers.

Historically, we have not subscribed to traditional audience measuring services. Instead, we have marketed ourselves to advertisers based upon the responsiveness of our audience. In selected markets, we subscribe to Arbitron, which develops quarterly reports to measure a radio station’s audience share in the demographic groups targeted by advertisers. Each of our radio stations and our network have a general pre-determined level of time that they make available for block programs and/or advertising, which may vary at different times of the day.

In recent years, we have placed greater emphasis on the development of local advertising in all of our markets. We encourage our general managers and sales managers to increase advertising revenue. We can create additional advertising revenue in a variety of ways, such as removing block programming that generates marginal audience response, adjusting the start time of programs to add advertising in more desirable time slots and increasing advertising rates.

As is typical in the radio broadcasting industry, our second and fourth quarter advertising revenue generally exceeds our first and third quarter advertising revenue. Quarterly revenue from the sale of block program time does not tend to vary, however, since program rates are generally set annually.
Our cash flow is affected by the transition period experienced by radio stations when, due to the nature of the radio station, our plans for the market and other circumstances, we find it beneficial or advisable to change its format. This transition period is when we develop a radio station’s customer and listener base. During this period, a station will typically generate negative or insignificant cash flow.

In the broadcasting industry, radio stations often utilize trade or barter agreements to exchange advertising time for goods or services, such as other media advertising, travel or lodging, in lieu of cash. In order to preserve the sale of our advertising time for cash, we generally enter into trade agreements only if the goods or services bartered to us will be used in our business. We have minimized our use of trade agreements and have generally sold most of our advertising time for cash. In 2002, we sold 95% of our advertising time for cash. In addition, it is our general policy not to preempt advertising paid for in cash with advertising paid for in trade.

The primary operating expenses incurred in the ownership and operation of our radio stations include employee salaries and commissions, and facility expenses, for example, rent and utilities. Beginning in 2000, in connection with the launch of our contemporary Christian music format in several markets, we incurred increased amounts for promotional expenses and music license fees. In addition to these expenses, our networks incur programming costs and lease expenses for satellite communication facilities. We also incur and expect to continue to incur significant depreciation, amortization and interest expense as a result of completed and future acquisitions of radio stations and existing and future borrowings.

Salem Web Network, our Internet division, earns its revenue from sales of streaming services, sales of banner advertising and sponsorships on the Internet, and, to a lesser extent, sales of software and software support contracts. CCM, our publishing business, earns its revenue by selling advertising in and subscriptions to its publications. The revenue and related operating expenses of these businesses are reported as “other media” on our consolidated statements of operations.

SAME STATION DEFINITION

In the following discussion of our results of operations, we compare our results between periods on an as reported basis (that is, the results of operations of all radio stations and network formats owned or operated at any time during either period) and on a “same station” basis. With regard to fiscal quarters, we include in our same station comparisons the results of operations of radio stations and networks that we own or operate in the same format during that quarter, as well as the corresponding quarter of the prior year. Same station results for a full year are based on the sum of the same station results for the four quarters of that year.

RESULTS OF OPERATIONS

We have reclassified our statements of operations data for all periods presented to reflect our sale on September 30, 2002 of the assets of radio station WYGY-FM, Cincinnati, Ohio, which has been accounted for as a discontinued operation. In addition, we have reclassified barter transactions to reflect increases to revenues and expenses as appropriate, eliminating the practice of reporting the net contribution of these transactions in our statements of operations.

Quarter ended June 30, 2003 compared to quarter ended June 30, 2002

**NET BROADCASTING REVENUE.** Net broadcasting revenue increased $3.3 million or 8.4% to $43.4 million for the quarter ended June 30, 2003 from $40.1 million for the same quarter of the prior year. The growth is attributable to an increase in net revenue from our music stations acquired since the middle of 2000, an increase in program rates and the acquisitions of radio stations during 2002, partially offset by a decrease in network revenue due to the loss of affiliates as a result of increased network competition. On a same station basis, net revenue improved $3.1 million or 7.8% to $43.2 million for the quarter ended June 30, 2003 from $40.1 million for the same quarter of the prior year. The growth is attributable to an increase in net revenue from our music stations acquired since the middle of 2000 and an increase in program rates, partially offset by a decrease in network revenue due to the loss of affiliates. Revenue from advertising as a percentage of our gross broadcasting revenue increased to 52.4% for the quarter ended June 30, 2003 from 50.3% for the same quarter of the prior year. Revenue from block program time as a percentage of our gross broadcasting revenue decreased to 34.7% for the quarter ended June 30, 2003 from 35.0% for the same quarter of the prior year. This change in our revenue mix is primarily due to the launch of our contemporary Christian music format as well as our continued efforts to develop more advertising revenue in all of our markets.

**OTHER MEDIA REVENUE.** Other media revenue increased $0.3 million or 20.4% to $2.2 million for the quarter ended June 30, 2003 from $1.9 million for the same quarter of the prior year. The increase is attributable primarily to additional revenues generated by Crosswalk.com, which was acquired in October 2002, partially offset by a decline in revenues at Salem Publishing.

**BROADCASTING OPERATING EXPENSES.** Broadcasting operating expenses increased $0.6 million or 2.3% to $27.5 million for the quarter ended June 30, 2003 from $26.9 million for the same quarter of the prior year. On a same station basis, broadcasting operating expenses increased $0.5 million or 1.7% to $27.4 million for the quarter ended June 30, 2003 from $26.9 million for the same quarter of the prior year. The increase is primarily due to incremental selling and production expenses incurred to produce the increased revenue in the period partially offset by the impact of cost containment initiatives initiated during the first quarter of 2003.

**OTHER MEDIA OPERATING EXPENSES.** Other media operating expenses increased $0.4 million or 24.3% to $2.1 million for the quarter ended June 30, 2003 from $1.7 million for the same quarter of the prior year. The increase is attributable primarily to an increase in selling and editorial costs associated with the integration of Crosswalk.com, which was acquired in October 2002, offset by a reduction in costs associated with our publishing business, reduced audio streaming costs for our Internet business and reduced overhead costs.

**CORPORATE EXPENSES.** Corporate expenses increased $0.3 million or 7.9% to $4.0 million in the quarter ended June 30, 2003 from $3.7 million in the same quarter of the prior year, primarily due to an increase in overhead costs associated with the acquisitions of radio stations and an Internet business during 2002.

**LEGAL SETTLEMENT.** On December 6, 2000, Gospel Communications International (“GCI”) made a demand for arbitration upon us, as disclosed in our annual report on Form 10-K for the year ended December 31, 2001 and our quarterly report on Form 10-Q for the quarter ended March 31, 2002. On July 15, 2002, we reached a confidential settlement with GCI for $2.3 million. As a result of this settlement, we recorded a one-time charge of approximately $2.3 million in the second quarter of 2002.

**DEPRECIATION AND AMORTIZATION.** Depreciation and amortization expense increased $0.2 million or 5.7% to $3.1 million for the quarter ended June 30, 2003 from $2.9 million for the same quarter of the prior year. The increase is due principally to the depreciation and amortization associated with the acquisitions of radio stations and an Internet business during 2002.

**OTHER INCOME (EXPENSE).** Interest income of approximately $17,000 for the quarter ended June 30, 2003 is primarily from interest earned on excess cash. Interest expense decreased $1.1 million or 16.7% to $5.6 million for the quarter ended June 30, 2003 from $6.7 million for the same quarter of the prior year. The decrease is primarily due to savings of $0.7 million in interest related to our interest rate swap agreement entered into in April 2002 (see “ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK–Derivative Instruments,” below), and savings due to the refinancing of our 9 ½% Notes, offset by increased long-term debt related to our radio station acquisitions in 2002. Loss on sale of assets of $0.2 million for the quarter ended June 30, 2002 is primarily due to the disposition of certain property, plant and equipment and intangible assets. Other expense, net was $0.1 million for the quarters ended June 30, 2003 and 2002, and was related primarily to bank commitment fees associated with our credit facility.
NINE MONTHS ENDED JUNE 30, 2003 COMPARED TO NINE MONTHS ENDED JUNE 30, 2002

NET BROADCASTING REVENUE. Net broadcasting revenue increased $7.0 million or 10.9% to $68.3 million for the nine months ended June 30, 2003 from $61.3 million for the same period of the prior year. The increase is attributable to an increase in net revenue from our music stations acquired since the middle of 2002, an increase in program rates and the acquisitions of radio stations during 2002, partially offset by a decrease in network revenue due to the loss of affiliates. On a same station basis, net revenue increased $5.6 million or 11.0% to $54.5 million for the nine months ended June 30, 2003 from $48.9 million for the same period of the prior year. The growth is attributable to an increase in net revenue from our music stations acquired since the middle of 2002 and an increase in program rates, partially offset by a decrease in network revenue due to the loss of affiliates. Revenue from advertising as a percentage of our gross broadcasting revenue increased to 51.5% for the nine months ended June 30, 2003 from 49.7% for the same period of the prior year. Revenue from block program time as a percentage of our gross broadcasting revenue decreased to 36.2% for the nine months ended June 30, 2003 from 37.8% for the same period of the prior year. For the nine months ended June 30, 2003, our radio stations sold 74.4 million radio listening hours, compared with 74.7 million for the same period of the prior year. We continue efforts to develop additional advertising revenue in all of our markets.

OTHER MEDIA REVENUE. Other media revenue increased $0.1 million or 10.2% to $1.1 million for the nine months ended June 30, 2003 from $0.9 million for the same period of the prior year. The increase is attributable primarily to an increase in advertising revenues generated by Crosswalk.com, which was acquired in January 2003, resulting in increased advertising revenue, partially offset by a decline in revenues at Salem Publishing.

BROADCASTING OPERATING EXPENSES. Broadcasting operating expenses increased $10.5 million or 14.9% to $79.1 million for the nine months ended June 30, 2003 from $68.6 million for the same period of the prior year. The increase is attributable to an increase in the salaries and benefits of personnel, an increase in depreciation and amortization expense, and increased bad debt expense. Broadcasting operating expenses as a percentage of net broadcasting revenue decreased to 117.0% for the nine months ended June 30, 2003 from 121.2% for the same period of the prior year.

OPERATING EXPENSES. Operating expenses increased $16.3 million or 13.8% to $124.0 million for the nine months ended June 30, 2003 from $107.7 million for the same period of the prior year. The increase is attributable to an increase of $14.0 million in selling and editorial expenses, an increase of $2.3 million in general and administrative expenses, an increase of $0.3 million in interest expense, and an increase of $0.6 million in acquisition-related expenses, offset by a decrease of $0.5 million in depreciation and amortization expense.

CORPORATE EXPENSES. Corporate expenses increased $3.2 million or 8.8% to $38.3 million in the nine months ended June 30, 2003 from $35.1 million in the same period of the prior year. The increase is attributable primarily to an increase in overhead costs associated with the acquisitions of radio stations and an Internet business during 2002.

LEGAL SETTLEMENT. We recorded a settlement with GCI for $2.3 million. As a result of this settlement, we recorded a one-time charge of approximately $2.3 million in the second quarter of 2003.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expense increased $0.1 million or 0.3% to $51.6 million for the nine months ended June 30, 2003 from $51.5 million for the same period of the prior year. The increase is attributable primarily to the increase in net property, plant and equipment that we have acquired since the middle of 2002.

OTHER INCOME (EXPENSE). Other income (expense) was $3.3 million for the nine months ended June 30, 2003, compared with a loss of $2.8 million for the same period of the prior year. Other income (expense) increased $6.1 million or 320.0% due to $4.2 million (net of income tax effect of $1.3 million) of income from discontinued operations, net of tax, in the current quarter as compared with a loss of $2.0 million (net of income tax effect of $1.4 million) in the same period of the prior year.

NET INCOME (LOSS). Net income increased $1.5 million or 38.8% to $5.1 million for the nine months ended June 30, 2003 from $3.6 million for the same period of the prior year. This change in our revenue mix is primarily due to the launch of our contemporary Christian format as well as our continued efforts to develop more advertising revenue in all of our markets.
The performance of a radio broadcasting company is customarily measured by the ability of its stations to generate station operating income. We define station operating income as net broadcasting revenue less broadcasting operating expenses.

Station operating income is not a measure of performance calculated in accordance with GAAP, as a result it should be viewed as a supplement to and not a substitute for our results of operations presented on the basis of GAAP. Management believes that station operating income is useful, when considered in conjunction with operating income, the most directly comparable GAAP financial measure, because it is generally recognized by the radio broadcasting industry as a tool in measuring performance and in applying valuation methodologies for companies in the media, entertainment and communications industries. This measure is used by investors and analysts who report on the radio broadcasting industry to provide comparisons between broadcasting groups. Additionally, our management uses station operating income as one of our key measures of operating efficiency and profitability. Station operating income does not purport to represent cash provided by operating activities. Our statement of cash flows presents our cash flow activity and our income statement presents our historical performance prepared in accordance with GAAP. Our station operating income is not necessarily comparable to similarly titled measures employed by other companies.

STATION OPERATING INCOME.

Quarter ended June 30, 2003 compared to quarter ended June 30, 2002. Station operating income increased $2.7 million or 20.8% to $15.9 million for the quarter ended June 30, 2003 from $13.2 million for the same quarter of the prior year. As a percentage of net broadcasting revenue, station operating income increased to 36.7% for the quarter ended June 30, 2003 from 32.9% for the same quarter of the prior year. The percentage increase is primarily attributable to the effect of radio stations acquired during 2001 and 2002 that previously operated with formats other than their current format and the effect of the launch of our contemporary Christian music format in several markets. Acquired and reformatted radio stations typically produce low margins during the first several years following acquisition or conversion. Station operating income margins improve as we implement scheduled program rate increases and increase advertising revenue on our stations. On a same station basis, station operating income improved $2.6 million or 20.2% to $15.8 million for the quarter ended June 30, 2003 from $13.2 million for the same quarter of the prior year. As a percentage of same station net broadcasting revenue, same station operating income increased to 36.7% for the quarter ended June 30, 2003 from 32.9% for the same quarter of the prior year.

Six months ended June 30, 2003 compared to six months ended June 30, 2002. Station operating income increased $4.1 million or 16.8% to $28.3 million for the six months ended June 30, 2003 from $24.2 million for the same period of the prior year. As a percentage of net broadcasting revenue, station operating income increased to 34.4% for the six months ended June 30, 2003 from 31.9% for the same period of the prior year. The percentage increase is primarily attributable to the effect of radio stations acquired during 2001 and 2002 that previously operated with formats other than their current format and the effect of the launch of our contemporary Christian music format in several markets. Acquired and reformatted radio stations typically produce low margins during the first several years following acquisition or conversion. Station operating income margins improve as we implement scheduled program rate increases and increase advertising revenue on our stations. On a same station basis, station operating income improved and improved $3.9 million or 16.3% to $28.1 million for the six months ended June 30, 2003 from $24.2 million for the same period of the prior year. As a percentage of same station net broadcasting revenue, same station operating income increased to 34.4% for the six months ended June 30, 2003 from 31.9% for the same period of the prior year.

The following table provides a reconciliation of station operating income (a non-GAAP financial measure) to operating income (as presented in our financial statements) for the three months and the six months ended June 30, 2002 and 2003, respectively:

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended June 30</th>
<th>Six Months Ended June 30</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>2002</td>
<td>2003</td>
</tr>
<tr>
<td>(Dollars in thousands)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Station operating income</td>
<td>$13,178</td>
<td>$15,923</td>
</tr>
<tr>
<td>Plus other media revenue</td>
<td>1,856</td>
<td>2,234</td>
</tr>
<tr>
<td>Less cost of denied tower site and license upgrade</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Less other media operating expenses</td>
<td>(1,702)</td>
<td>(2,116)</td>
</tr>
<tr>
<td>Less legal settlement</td>
<td>(2,300)</td>
<td>(2,300)</td>
</tr>
<tr>
<td>Less depreciation and amortization</td>
<td>(2,905)</td>
<td>(3,070)</td>
</tr>
<tr>
<td>Less corporate expenses</td>
<td>(3,731)</td>
<td>(4,027)</td>
</tr>
<tr>
<td>Operating income</td>
<td>$4,396</td>
<td>$8,944</td>
</tr>
</tbody>
</table>

CRITICAL ACCOUNTING POLICIES

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to allowance for doubtful accounts, acquisitions of radio station and network assets, goodwill and other intangible assets, income taxes and long-term debt and debt covenant compliance. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following accounting policies and the related judgments and estimates affect the preparation of our consolidated financial statements.

Accounting for acquisitions and upgrades of radio station and network assets

Most of our radio station acquisitions have consisted primarily of the FCC licenses to broadcast in a particular market. We often do not acquire the existing format, or we change the format upon acquisition when we find it beneficial. As a result, a substantial portion of the purchase price for the assets of a radio station is allocated to the FCC license. It is generally our policy to retain third-party appraisers to value radio stations, networks or other media businesses under consideration for acquisition. The allocations assigned to acquired FCC licenses and other assets are subjective by their nature and require our careful consideration and judgment. We believe the allocations represent appropriate estimates of the fair value of the assets acquired. As part of the valuation and appraisal process, the third-party appraisers prepare reports which assign values to the various asset categories in our financial statements. Our management reviews these reports for reasonableness. The reports form the basis to record the acquisition of the radio
station, network or other media business at the close of the transaction. When we exchange assets, we consider whether the exchange is an exchange of a business or otherwise requires the assets received to be recorded at fair value with the recognition of a gain or loss on the transaction, or the exchange is an exchange of similar productive assets that should be recorded on a historical cost basis with no gain or loss recorded. In accordance with purchase accounting methodology, the operating results of the acquired assets and businesses are included in the consolidated operating results since the dates of acquisition.

From time to time we undertake projects to upgrade our radio station technical facilities and/or FCC licenses. Our policy is to capitalize costs up to the point where the project is complete, at which point we transfer the costs to the appropriate fixed asset and/or intangible asset categories. In certain cases where a project's completion is contingent upon FCC approval, we assess the probable future benefit of the asset at the time that it is recorded and monitor it through the FCC approval process. In the unlikely event the required approval is considered not probable, we write-off the capitalized costs of the project.

Allowance for bad debt

We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. An analysis is performed by applying various percentages based on the age of the receivable and performing other subjective analyses. A considerable amount of judgment is required in assessing the likelihood of ultimate realization of these receivables, including the current creditworthiness of each customer. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

Intangible assets

Under the FASB’s new rules (SFAS No. 141, “Business Combinations,” and SFAS No. 142, “Goodwill and Other Intangible Assets”), we no longer amortize goodwill and intangible assets deemed to have indefinite lives, and will perform annual impairment tests in accordance with the statements. We believe our FCC licenses have indefinite lives under the new standard and accordingly amortization expense is not recorded for our FCC licenses or our goodwill effective July 1, 2001 for assets acquired subsequent to June 30, 2001, and effective January 1, 2002 for all other assets. Other intangible assets will continue to be amortized over their useful lives.

We perform an annual test of impairment on our FCC licenses and our goodwill. These tests include comparing the recorded values to the appraised values, calculations of discounted cash flows, operating income and other analyses. As of December 31, 2002, based on our application of the impairment rules, no impairment was recorded. The assessment of the fair values of these assets and the underlying businesses are estimates which require careful consideration and judgements by our management. If conditions in the markets in which our stations and other media businesses operate or if the operating results of our stations and other media businesses change or fail to develop as anticipated, our estimates of the fair values may change in the future and result in impairment charges.

Valuation allowance (deferred taxes)

For financial reporting purposes, we have recorded a valuation allowance of $1.4 million as of June 30, 2003 to offset a portion of the deferred tax assets related to the state net operating loss carryforwards. Management regularly reviews the company’s financial forecasts in an effort to determine the realizability of the net operating loss carryforwards for tax purposes. Accordingly, the valuation allowance is adjusted periodically based on management’s estimate of the benefit the company will receive from such carryforwards.

Long-term debt and debt covenant compliance

Our classification of our borrowings under our credit facility as long term debt in our balance sheet is based on our assessment that under the borrowing restrictions and covenants in our credit facility and after considering our projected operating results and cash flows for the coming year that no principal payments will be required pursuant to the credit agreement. These projections are estimates which are inherently uncertain and dependent upon a number of factors including developments in the markets in which we are operating in and economic and political factors, among other factors; our actual results could differ from these estimates. Should our actual results differ materially from these estimates, payments may become due under our credit facility or it may become necessary to seek an amendment to our credit facility. Based on our management’s current assessment, we do not anticipate principal payments becoming due under our credit facility or a further amendment of our credit facility becoming necessary.

LIQUIDITY AND CAPITAL RESOURCES

We have historically financed acquisitions through borrowings, including borrowings under credit facilities and, to a lesser extent, from operating cash flow and selected asset dispositions. We expect to fund future acquisitions from cash on hand, borrowings under the credit facility and operating cash flow. We have historically funded, and will continue to fund, expenditures for operations, administrative expenses, capital expenditures and debt service required by our credit facility and our senior subordinated notes from operating cash flow and borrowings under our credit facility. We believe that cash on hand, cash flow from operations and borrowings under the credit facility will be sufficient to permit us to meet our financial obligations, fund pending acquisitions and fund operations for at least the next twelve months.

Cash. Cash and cash equivalents was $4.0 million at June 30, 2003. Working capital was $25.0 million at June 30, 2003. Cash and cash equivalents was $26.3 million at December 31, 2002. The decrease in cash and cash equivalents is due primarily to the use of $30.0 million to repay borrowings under our credit facility and $3.4 million for capital expenditures, partially offset by $3.1 million of additional borrowings under our credit facility and cash provided by operating activities.

Net cash provided by operating activities increased to $10.1 million for the six months ended June 30, 2003 compared to $2.0 million in the same period of the prior year, primarily due to an increase in deferred revenue related to two long–term tower leases and improved accounts receivable collections, as well as a decrease in other receivables due to a payment received under our interest rate swap agreement.

Net cash used in investing activities was $5.1 million for the six months ended June 30, 2003 compared to net cash used in investing activities of $52.7 million for the same period of the prior year. The decrease is due primarily to no acquisition activity in the first six months of 2003 as compared to $44.5 million cash used to purchase the assets of three radio stations for the same period of the prior year and a decrease in capital expenditures of $4.1 million.

Net cash used in financing activities was $27.4 million for the six months ended June 30, 2003 compared to net cash provided by financing activities of $32.1 million for the same period of the prior year. The difference is primarily due to increased repayments under our credit facility of $30.0 million for the six months ended June 30, 2003 as compared to $4.0 million for the same period in the prior year, partially offset by additional borrowings of $3.0 million under the credit facility for the six months ended June 30, 2003 as compared to $26.3 million for the same period in the prior year.

Credit Facility. Our wholly-owned subsidiary, HoldCo, is the borrower under our credit facility. At June 30, 2003, $66.1 million was outstanding under the credit facility. The credit facility was amended as of March 28, 2003. The description of the credit facility as set forth below reflects the terms of the amendment. The borrowing capacity and aggregate commitments under the credit facility is $127.5 million at June 30, 2003, however the amount we can borrow is subject to certain restrictions as described below. The credit facility matures on June 30, 2007. On July 24, 2003 we received a consent from the lenders under our credit facility to allow us to acquire four radio stations in Jacksonville, Florida for approximately $8.5 million, which acquisition closed on August 1, 2003.
The maximum amount that HoldCo may borrow under the credit facility is limited by a ratio of our consolidated existing total adjusted debt to pro forma twelve-month cash flow (the “Total Adjusted Funded Debt to Cash Flow Ratio”). The credit facility will allow us to adjust our total debt as used in such calculation by the lesser of 50% of the aggregate purchase price of acquisitions of newly acquired non-religious formatted radio stations that we reformat to a religious talk, conservative talk or religious music format or $30.0 million and the cash flow from such stations will not be considered in the calculation of the ratio. The maximum Total Adjusted Funded Debt to Cash Flow Ratio allowed under the credit facility was 7.00 to 1 as of December 31, 2002. In March 2003, we amended our credit facility to, among other things, extend the existing Total Adjusted Funded Debt to Cash Flow Ratio through September 29, 2003 to not less than 7.00 to 1.00, and to revise the minimum interest coverage ratio. Thereafter, the maximum ratio will decline periodically until December 31, 2006, at which point it will remain at 4.25 to 1 through June 2007. The Total Adjusted Funded Debt to Cash Flow Ratio under the credit facility at June 30, 2003, on a pro forma basis, was 6.69 to 1, resulting in a borrowing availability of approximately $15.7 million.

The credit facility contains additional restrictive covenants customary for credit facilities of the size, type and purpose contemplated which, with specified exceptions, limits our ability to enter into affiliate transactions, pay dividends, consolidate, merge or effect certain asset sales, make specified investments, acquisitions and loans and change the nature of our business. The credit facility also requires us to satisfy specified financial covenants, which covenants require us on a consolidated basis to maintain specified financial ratios and comply with certain financial tests, including ratios for maximum leverage as described, minimum interest coverage (not less than 1.4 to 1, thereafter increasing periodically until January 1, 2005, at which point it will remain at 2.5 to 1 until June 2007), minimum debt service coverage (a static ratio of not less than 1.1 to 1), a maximum consolidated senior leverage ratio (a static ratio of 3.5 to 1), and minimum fixed charge coverage (a static ratio of not less than 1.1 to 1). We and all of our subsidiaries, except for HoldCo, are guarantors of borrowings under the credit facility. The credit facility is secured by pledges of all of our and our subsidiaries’ assets and all of the capital stock of our subsidiaries.

As of June 30, 2003, management believes we were in compliance with all of the covenants under the terms of the credit facility. Additionally, we are in the process of negotiating a new credit facility.

| 9% Senior Subordinated Notes due 2007. In September 1997, we issued $150.0 million principal amount of 9% Notes. In July 1999, we repurchased $50.0 million in principal amount of those notes with a portion of the net proceeds of our initial public offering.

In January 2003, we redeemed the remaining $100.0 million in principal amount of the 9% Notes from the proceeds of the issuance of $100.0 million principal amount of 7¾% Notes. As a result of this redemption, we incurred a non-cash charge in the first quarter of 2003 of approximately $1.7 million for the write-off of unamortized bond issue costs. This was in addition to the $4.8 million premium paid in connection with this redemption.

| 9% Senior Subordinated Notes Due 2011. In June 2001, HoldCo issued $150.0 million principal amount of 9% Notes. HoldCo used the net proceeds to repay approximately $145.5 million in borrowings under the credit facility. The indenture for the 9% Notes contains restrictive covenants that, among others, limit the incurrence of debt by HoldCo and its subsidiaries, the payment of dividends, the use of proceeds of specified asset sales and transactions with affiliates. HoldCo is required to pay $13.5 million per year in interest on the 9% Notes. We and all our subsidiaries (other than HoldCo) are guarantors of the 9% Notes.

As of June 30, 2003, management believes we were in compliance with all of the covenants under the indenture for the 9% Notes.

| 7½% Senior Subordinated Notes due 2010. In December 2002, Salem Holding issued $100.0 million principal amount of 7½% Notes. Salem Holding used the net proceeds to redeem the $100.0 million 9½% Notes on January 22, 2003. The indenture for the 7½% Notes contains restrictive covenants that, among others, limit the incurrence of debt by Salem Holding and its subsidiaries, the payment of dividends, the use of proceeds of specified asset sales and transactions with affiliates. Salem Holding is required to pay $7.8 million per year in interest on the 7½% Notes. We and all of our subsidiaries (other than Salem Holding) are guarantors of the 7½% Notes.

As of June 30, 2003, management believes we were in compliance with all of the covenants under the indenture for the 7½% Notes.

Long-term debt consisted of the following at the balance sheet dates indicated:

<table>
<thead>
<tr>
<th>(Dollars in thousands)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
<tr>
<td>Revolving line of credit with banks $93,050</td>
</tr>
<tr>
<td>9% senior subordinated notes due 2007 $100,000</td>
</tr>
<tr>
<td>7½% senior subordinated notes due 2010 $150,000</td>
</tr>
<tr>
<td>9% senior subordinated notes due 2011 $150,000</td>
</tr>
<tr>
<td>Fair value in excess of book value of debt hedged with interest rate swap $7,790</td>
</tr>
<tr>
<td>Capital leases and other loans $97</td>
</tr>
<tr>
<td>Less current portion $450,937</td>
</tr>
<tr>
<td>$100,029</td>
</tr>
<tr>
<td>$350,908</td>
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</tbody>
</table>

We are exposed to fluctuations in interest rates. We actively monitor these fluctuations and use derivative instruments from time to time to manage the related risk. In accordance with our risk management strategy, we use derivative instruments only for the purpose of managing risk associated with an asset, liability, committed transaction, or probable forecasted transaction that is identified by management. Our use of derivative instruments may result in short-term gains or losses and may increase volatility in our earnings.

We had one interest rate swap agreement outstanding as of June 30, 2003, which is used to manage our exposure to changes in the fair value of a recognized asset or liability that may result due to changes in interest rates. In addition, on July 27, 2003, we entered into an additional interest rate swap agreement. The counter party to these interest rate swap agreements are major financial institutions. Although we are exposed to credit loss in the event of nonperformance by the counter party, we do not anticipate...
At June 30, 2003, an interest rate swap agreement with a notional principal amount of $66.0 million was outstanding. This agreement relates to our $150.0 million 9% senior subordinated notes due 2011 ("9% Notes"). This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $66.0 million of the 9% Notes for a floating rate equal to the LIBOR rate plus 3.09%. The estimated fair value of this swap agreement and the excess of fair value over the book value of the debt hedged by the swap, based on current market rates, were each $7.3 million at June 30, 2003. Changes in the fair value of the swap and the changes in the fair value of debt being hedged are recorded as part of interest expense. The fair value of the swap agreement is included with long-term assets, and the fair value of the debt hedged by the swap is recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there was no income statement effect relative to the change in the fair value of the swap agreement. Interest expense for the six months ended June 30, 2003 was reduced by $1.5 million as a result of the difference between the 9.0% fixed interest rate on our debt and the floating interest rate under the swap agreement, which was 4.47% for the six months ended June 30, 2003 and will be 4.21% for the six month period ended December 31, 2003.

On July 27, 2003, we entered into a second interest rate swap agreement with a notional principal amount of $24.0 million. This agreement also relates to our 9% Notes. This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $24.0 million of the 9% Notes for a floating rate equal to the LIBOR rate plus 4.86%. Changes in the fair value of the swap and the changes in the fair value of debt being hedged will be recorded as part of interest expense. The fair value of the swap agreement will be included with long-term assets, and the fair value of the debt hedged by the swap will be recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there will be no income statement effect relative to the change in the fair value of the swap agreement. The interest rate under the swap through December 31, 2003 will be 5.98%.

At June 30, 2003 and 2002, Salem did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, Salem is not materially exposed to any financing, liquidity, market or credit risk that could arise if Salem had engaged in such relationships.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

DERIVATIVE INSTRUMENTS

We are exposed to fluctuations in interest rates. We actively monitor these fluctuations and use derivative instruments from time to time to manage the related risk. In accordance with our risk management strategy, we use derivative instruments only for the purpose of managing risk associated with an asset, liability, committed transaction, or probable forecasted transaction that is identified by management. Our use of derivative instruments may result in short-term gains or losses and may increase volatility in our earnings.

At June 30, 2003, an interest rate swap agreement with a notional principal amount of $66.0 million was outstanding. The interest rate swap agreement is used to manage our exposure to changes in the fair value of a recognized asset or liability that may result due to changes in interest rates. This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $66.0 million of our debt for a floating rate equal to the LIBOR rate plus 3.09%. The estimated fair value of this swap agreement and the change in fair value of the debt hedged by the swap, based on current market rates, were each $7.3 million at June 30, 2003. The fair value of the swap agreement is included with long-term assets, and the fair value of the debt hedged by the swap is recorded in long-term debt consistent with the maturity date of the swap. Changes in the fair value of the swap and the changes in the fair value of the debt being hedged are recorded as part of interest expense. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there was no income statement effect relative to the change in the fair value of the swap agreement. Interest expense for the six months ended June 30, 2003 was reduced by $1.5 million as a result of the difference between the 9.0% fixed interest rate on our debt and the floating interest rate under the swap agreement, which was 4.47% for the six months ended June 30, 2003 and will be 4.21% for the six month period ended December 31, 2003. The counterparty to this interest rate swap agreement is a major financial institution. Although we are exposed to credit loss in the event of nonperformance by the counterparty, we do not anticipate nonperformance by the counterparty nor would we expect any such loss to be material.

On July 27, 2003, we entered into a second interest rate swap agreement with a notional principal amount of $24.0 million. This agreement also relates to our 9% Notes. This agreement expires in 2011 when the 9% Notes mature, and effectively swaps the 9% fixed interest rate on $24.0 million of the 9% Notes for a floating rate equal to the LIBOR rate plus 4.86%. Changes in the fair value of the swap and the changes in the fair value of debt being hedged will be recorded as part of interest expense. The fair value of the swap agreement will be included with long-term assets, and the fair value of the debt hedged by the swap will be recorded in long-term debt consistent with the maturity date of the swap. Because this fair value hedge is effective (that is, the change in the fair value of the hedge instrument is designed to be equal to the change in the fair value of the item being hedged), there will be no income statement effect relative to the change in the fair value of the swap agreement. The interest rate under the swap through December 31, 2003 will be 5.98%.

MARKET RISK

In addition to the interest rate swap agreement discussed above under “Derivative Instruments,” borrowings under the credit facility are subject to market risk exposure, specifically to changes in LIBOR and in the prime rate in the United States. At June 30, 2003, we had borrowed $66.1 million under the credit facility. As of June 30, 2003, we could borrow up to an additional $15.7 million under the credit facility. Amounts outstanding under the credit facility bear interest at a base rate, at our option, of the banks prime rate or LIBOR, plus a spread. For purposes of determining the interest rate under the credit facility, the prime rate spread ranges from 0% to 1.875%, and the LIBOR spread ranges from 0.875% to 3.25%. At June 30, 2003, the blended interest rate on amounts outstanding under the credit facility was 4.10%. At June 30, 2003, a hypothetical 100 basis point increase in the prime rate would result in additional interest expense of $0.7 million on an annualized basis.

In addition to the variable rate debt disclosed above, we have fixed rate debt with a carrying value of $250.0 million (relating to the 9% Notes and the 7¾% Notes) as of June 30, 2003, with an aggregate fair value of $264.9 million. We are exposed to changes in the fair value of these financial instruments based on changes in the market rate of interest on our debt. The ultimate value of these notes will be determined by actual market prices, as all of these notes are tradable. We estimate that a hypothetical 100 basis point increase in market interest rates would result in a decrease in the aggregate fair value of the 9% Notes and 7¾% Notes to approximately $250.6 million and a hypothetical 100 basis point decrease in market interest rates would result in the increase of the fair value of the 9% Notes and 7¾% Notes to approximately $280.4 million.

ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, the company carried out an evaluation, under the supervision and with the participation of the company’s management, including the company’s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the company’s disclosure controls and procedures (as defined in Rule 13a-15(c) of the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the company’s disclosure controls and procedures are effective in timely alerting them to material information required to be included in the company’s periodic filings with the Securities and Exchange Commission.
There were no significant changes in the company’s internal controls over financial reporting or in other factors that could significantly affect these internal controls subsequent to the date of the most recent evaluation. Since there were no significant deficiencies or material weaknesses in the company’s internal controls, the company did not take any corrective actions.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Incident to our business activities, we are party to a number of legal proceedings, lawsuits and other claims. Such matters are subject to many uncertainties and outcomes are not predictable with assurance. Also, we maintain insurance which may provide coverage for such matters. Consequently, our management is unable to ascertain the ultimate aggregate amount of monetary liability or the financial impact with respect to these matters, however, our management believes, at this time, that the final resolution of these matters, individually and in the aggregate, will not have a material adverse effect upon our financial position, results of operations or cash flows.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

Not applicable.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At the Annual Meeting of Stockholders of the Company held on June 11, 2003, the following matters were submitted to a vote of stockholders:

A. Election of the following nominees as directors of the company:

1. Stuart W. Epperson was elected by a vote of 69,060,794 for, with 1,677,783 withheld;
2. Edward G. Atsinger III was elected by a vote of 69,220,915 for, with 1,517,662 withheld;
3. Eric H. Halvorson was elected by a vote of 70,067,067 for, with 671,510 withheld;
4. Roland S. Hinz was elected by a vote of 70,232,484 for, with 506,093 withheld;
5. Donald P. Hodel was elected by a vote of 14,695,524 for, with 506,093 withheld;
6. Richard A. Riddle was elected by a vote of 70,232,684 for, with 505,893 withheld;
7. David Davenport was elected by a vote of 14,695,524 for, with 506,093 withheld; and
8. Paul Pressler was elected by a vote of 70,367,184 for, with 371,393 withheld.

B. To increase by 600,000 the number of shares of Class A common stock reserved for issuance under the company's 1999 Stock Incentive Plan:

68,974,468 for, with 1,763,909 against and 200 abstaining.

C. To reapprove the 1999 Stock Incentive Plan:

70,548,942 for, with 188,935 against and 700 abstaining.

D. To ratify the selection of Ernst & Young, LLP as the Company's independent auditors:

70,714,007 for, with 24,370 against and 200 abstaining.

The total number of shares of Class A common stock outstanding as of April 18, 2003, the record date for the Annual Meeting, was 17,930,417, the total number of shares of Class B common stock outstanding as of that date was 5,553,696. Each share of Class A common stock is entitled to one vote per share, and each share of Class B common stock is entitled to ten votes per share.

ITEM 5. OTHER INFORMATION

Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) EXHIBITS

Set forth below is a list of exhibits included as part of this Quarterly Report:

<table>
<thead>
<tr>
<th>Exhibit Number</th>
<th>Description of Exhibits</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.01</td>
<td>Amended and Restated Certificate of Incorporation of Salem Communications Corporation, a Delaware corporation. (1)</td>
</tr>
<tr>
<td>3.02</td>
<td>Bylaws of Salem Communications Corporation, a Delaware Corporation. (1)</td>
</tr>
<tr>
<td>3.03</td>
<td>Certificate of Incorporation of Salem Communications Holding Corporation (incorporated by reference to previously filed exhibit 2.01). (2)</td>
</tr>
<tr>
<td>3.04</td>
<td>Bylaws of Salem Communications Holding Corporation (incorporated by reference to previously filed exhibit 2.02). (2)</td>
</tr>
<tr>
<td>3.05</td>
<td>Certificate of Incorporation of Salem Communications Acquisition Corporation (incorporated by reference to previously filed exhibit 2.03). (2)</td>
</tr>
<tr>
<td>3.06</td>
<td>Bylaws of Salem Communications Acquisition Corporation (incorporated by reference to previously filed exhibit 2.04). (2)</td>
</tr>
<tr>
<td>3.07</td>
<td>Certificate of Incorporation of SCA License Corporation (incorporated by reference to previously filed exhibit 2.05). (2)</td>
</tr>
<tr>
<td>3.08</td>
<td>Bylaws of SCA License Corporation (incorporated by reference to previously filed exhibit 2.06). (2)</td>
</tr>
</tbody>
</table>
10.01 Indenture between Salem Communications Corporation, a California corporation, certain named guarantors and The Bank of New York, as Trustee, dated as of September 25, 1997, relating to the 9 1/2% Series A and Series B Senior Subordinated Notes due 2007. (3)

10.02 Form of 9% Senior Subordinated Note (filed as part of exhibit 4.01). (3)

10.03 Form of Note Guarantee (filed as part of exhibit 4.01). (3)

10.04 Specimen of Class A common stock certificate. (4)

10.05 Supplemental Indenture No. 1, dated as of March 31, 1999, to the Indenture, dated as of September 25, 1997, by and among Salem Communications Corporation, a California corporation, Salem Communications Corporation, a Delaware corporation, The Bank of New York, as Trustee, and the Guarantors named therein. (4)

10.06 Supplemental Indenture No. 2, dated as of August 24, 2000, by and among Salem Communications Corporation, a Delaware corporation, Salem Communications Holding Corporation, a Delaware corporation, the Guarantors named therein and The Bank of New York, as Trustee (incorporated by reference to previously filed exhibit 4.11). (2)

10.07 Supplemental Indenture No. 3, dated as of March 9, 2001, by and among Salem Communications Corporation, a Delaware corporation, Salem Communications Holding Corporation, a Delaware corporation, the Guarantors named therein and The Bank of New York, as Trustee. (5)

10.08 Supplemental Indenture No. 4, dated as of June 25, 2001, by and among Salem Communications Holding Corporation, a Delaware corporation, the Guarantors named therein and The Bank of New York, as Trustee. (6)

10.09 Fourth Amended and Restated Credit Agreement dated as of June 15, 2001, by and among Salem Communications Holding Corporation, a Delaware corporation, The Bank of New York, as Administrative Agent, Bank of America, N.A., as Syndication Agent, Fleet National Bank as Documentation Agent, Union Bank of California, N.A. and The Bank of Nova Scotia, as Co-agents and lenders. (6)

10.10 Second Amended and Restated Parent Security Agreement dated as of June 15, 2001, by and among Salem Communications Corporation, a Delaware corporation, Salem Communications Holding Corporation, a Delaware corporation, and The Bank of New York, as Administrative Agent. (6)

10.11 First Amendment to the Fourth Amended and Restated Credit Agreement, dated as of December 27, 2001, by and among Salem Communications Holding Corporation, a Delaware corporation, The Bank of New York, as administrative agent, the other agents party thereto, and the Lenders party thereto (incorporated by reference to previously filed exhibit 4.12). (7)

10.12 Second Amendment to the Fourth Amended and Restated Credit Agreement, dated as of April 30, 2002, by and among Salem Communications Holding Corporation, a Delaware corporation, The Bank of New York, as administrative agent, the other agents party thereto, and the Lenders party thereto (incorporated by reference to previously filed exhibit 4.13). (8)

10.13 Third Amendment to the Fourth Amended and Restated Credit Agreement, dated as of December 16, 2002, by and among Salem Holding, The Bank of New York, in its individual capacity and as administrative agent for the lenders thereunder, and the lenders party thereto (incorporated by reference to previously filed exhibit 10.1). (9)

10.14 Fourth Amendment to the Fourth Amended and Restated Credit Agreement, dated as of March 28, 2003, by and among Salem Holding, The Bank of New York, in its individual capacity and as administrative agent for the lenders thereunder, and the lenders party thereto (incorporated by reference to previously filed exhibit 4.24). (10)

10.15 Indenture between Salem Communications Holding Corporation, a Delaware corporation, certain named guarantors and The Bank of New York, as Trustee, dated as of June 25, 2001, relating to the 9% Series A and Series B Senior Subordinated Notes due 2011. (6)

10.16 Form of 9% Senior Subordinated Notes (filed as part of exhibit 4.15). (6)

10.17 Form of Note Guarantee (filed as part of exhibit 4.15). (6)

10.18 Registration Rights Agreement dated as of June 25, 2001, by and among Salem Communications Holding Corporation, the Guarantors and initial purchasers named therein. (6)

10.19 Indenture, dated as of December 23, 2002, relating to the 7 1/2% Senior Subordinated Notes due 2010 by and among Salem Holding, the Company and The Bank of New York, as trustee, with form of Note incorporated (incorporated by reference to previously filed exhibit 4.1). (9)

10.20 Form of 7 1/2% Senior Subordinated Notes (filed as part of exhibit 4.19). (9)

10.21 Form of Note Guarantee (filed as part of exhibit 4.19). (9)

10.22 Supplemental Indenture No. 1 to the 7 1/2% Senior Subordinated Notes, dated as of December 16, 2002, between Salem Communications Corporation and its guarantors, and Bank of New York. (11)

10.23 Supplemental Indenture No. 1 to the 9% Senior Subordinated Notes, dated as of December 23, 2002, between Salem Communications Corporation and its guarantors, and Bank of New York. (11)

10.24 Supplemental Indenture No. 2 to the 7 1/2% Senior Subordinated Notes, dated as of June 12, 2003, between Salem Communications Corporation and its guarantors, and Bank of New York. (11)

10.25 Supplemental Indenture No. 2 to the 9% Senior Subordinated Notes, dated as of June 12, 2003, between Salem Communications Corporation and its guarantors, and Bank of New York. (11)

10.26 Consent No. 2, dated as of July 23, 2003, under the Fourth Amended and Restated Credit Agreement between Salem Communications Corporation and its guarantors, and The Bank of New York.
Antenna/tower lease between Common Ground Broadcasting, Inc. (WHK-AM/Cleveland, Ohio) and Messrs. Atsinger and Epperson expiring 2008. (3)

Antenna/tower lease (KFAX-FM/Hayward, California) and Salem Broadcasting Company, a partnership consisting of Messrs. Atsinger and Epperson, expiring in 2003. (3)

Antenna/tower/lease between Inland Radio, Inc. (KKLA-AM/San Bernardino, California) and Messrs. Atsinger and Epperson expiring 2002. (3)

Antenna/tower lease between Inspiration Media, Inc. (KGNW-AM/Seattle, Washington) and Messrs. Atsinger and Epperson expiring in 2002. (3)

Antenna/tower lease between Inspiration Media, Inc. (KLFE-AM/Seattle, Washington) and The Atsinger Family Trust and Stuart W. Epperson Revocable Living Trust expiring in 2004. (3)


Antenna/tower/lease between Pennsylvania Media Associates, Inc. (WZZD-AM/WFIL-AM/Philadelphia, Pennsylvania) and The Atsinger Family Trust and Stuart W. Epperson Revocable Living Trust expiring 2004. (3)

Antenna/tower/lease between Radio 1210, Inc. (KPRZ-AM/Olivehain, California) and The Atsinger Family Trust expiring in 2002. (3)

Antenna/tower lease between Salem Media of Texas, Inc. and Atsinger Family Trust/Epperson Family Limited Partnership (KSLR-AM/San Antonio, Texas). (13)

Antenna/turner/studio leases between Salem Media Corporation (KLTX-AM/Long Beach and Paramount, California) and Messrs. Atsinger and Epperson expiring in 2002. (3)

Antenna/tower lease between Salem Media of Colorado, Inc. (KNUS-AM/Denver-Boulder, Colorado) and Messrs. Atsinger and Epperson expiring 2006. (3)


Antenna/tower lease between Salem Media of Oregon, Inc. (KPDQ-AM/FM/Raleigh Hills, Oregon), and Messrs. Atsinger and Epperson expiring 2002. (3)

Antenna/tower lease between Salem Media of Pennsylvania, Inc. (WORD-FM/ WPIT-AM/Pittsburgh, Pennsylvania) and The Atsinger Family Trust and Stuart W. Epperson Revocable Living Trust expiring 2003. (3)

Antenna/tower lease between Salem Media of Texas, Inc. (KSLR-AM/San Antonio, Texas) and Epperson-Atsinger 1983 Family Trust expiring 2007. (3)

Antenna/tower lease between South Texas Broadcasting, Inc. (KERN-AM/Houston-Galveston, Texas) and Atsinger Family Trust and Stuart W. Epperson Revocable Living Trust expiring 2005. (3)

Antenna/tower lease between Vista Broadcasting, Inc. (KFIA-AM/Sacramento, California) and The Atsinger Family Trust and Stuart W. Epperson Revocable Living Trust expiring 2006. (3)

Antenna/tower lease between South Texas Broadcasting, Inc. (KKHT-FM/Houston-Galveston, Texas) and Sonsinger Broadcasting Company of Houston, LP expiring 2006. (14)

Antenna/tower lease between Inspiration Media of Texas, Inc. (KTEK-AM/Alvin, Texas) and The Atsinger Family Trust and The Stuart W. Epperson Revocable Living Trust expiring 2009. (14)

Asset Purchase Agreement, dated June 2002, by and between Caron Broadcasting, Inc. and Susquehana Radio Corp. (WYGY-FM, Cincinnati, OH). (15)

Evidence of Key man life insurance policy no. 2256440M insuring Edward G. Atsinger III in the face amount of $5,000,000 (incorporated by reference to previously filed exhibit 10.09.01). (3)

Evidence of Key man life insurance policy no. 2257447H insuring Edward G. Atsinger III in the face amount of $5,000,000 (incorporated by reference to previously filed exhibit 10.09.02). (3)

Evidence of Key man life insurance policy no. 22574476 insuring Stuart W. Epperson in the face amount of $5,000,000 (incorporated by reference to previously filed exhibit 10.09.03). (3)

1999 Stock Incentive Plan (incorporated by reference to previously filed exhibit 10.10). (4)

Management Services Agreement by and among Salem and Salem Communications Holding Corporation, dated August 25, 2000 (incorporated by reference to previously filed exhibit 10.11). (7)

Subsidiaries of Salem Communications Corporation.

Certification of Edward G. Atsinger III Pursuant to Rules 13a-14(a) and 15d-14(a) under the Exchange Act.

Certification of David A.R. Evans Pursuant to Rules 13a-14(a) and 15d-14(a) under the Exchange Act.


Subsidiaries of Salem Communications Corporation.

Certification of David A.R. Evans Pursuant to Rules 13a-14(a) and 15d-14(a) under the Exchange Act.

Certification of Edward G. Atsinger III Pursuant to Rules 13a-14(a) and 15d-14(a) under the Exchange Act.


(b) REPORTS ON FORM 8-K

The company filed a current report on Form 8-K dated May 5, 2003 reporting the issuance of a press release of even date on the financial results of the March 31, 2003 fiscal quarter.

The company filed a current report on Form 8-K dated June 2, 2003 reporting its participation at the Bear Stearns 12th Annual Global Credit Conference and Deutsche Bank 11th Annual Media Conference. In addition, the company reported the issuance of a press release of even date regarding an update to its projected results of operations for the fiscal quarter ending June 30, 2003.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Salem Communications Corporation has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

August 5, 2003

SALEM COMMUNICATIONS CORPORATION

By: /s/ EDWARD G. ATSINGER III

Edward G. Atsinger III
(Principal Executive Officer)

August 5, 2003

By: /s/ DAVID A.R. EVANS

David A.R. Evans
Senior Vice President and Chief Financial Officer
(Principal Financial Officer)

EXHIBIT INDEX

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<tr>
<td>4.25</td>
<td>Supplemental Indenture No. 2 to the 9% Senior Subordinated Notes, dated as of June 12, 2003, between Salem Communications Corporation and its guarantors, and Bank of New York.</td>
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<td>Consent No. 2, dated as of July 23, 2003, under the Fourth Amended and Restated Credit Agreement between Salem Communications Corporation and its guarantors, and The Bank of New York.</td>
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<tr>
<td>21.01</td>
<td>Subsidiaries of Salem Communications Corporation.</td>
</tr>
<tr>
<td>31.1</td>
<td>Certification of Edward G. Atsinger III Pursuant to Rules 13a-14(a) and 15d-14(a) under the Exchange Act.</td>
</tr>
</tbody>
</table>
SALEM COMMUNICATIONS HOLDING CORPORATION
CONSENT NO. 2

CONSENT NO. 2 (this "Consent"), dated as of July 23, 2003, under the Fourth Amended and Restated Credit Agreement, dated as of June 15, 2001, by and among SALEM COMMUNICATIONS HOLDING CORPORATION, a Delaware corporation (the "Borrower"), THE BANK OF NEW YORK, as administrative agent for the Lenders thereunder (in such capacity, the "Administrative Agent"), the other agents party thereto, and the Lenders party thereto, as amended by Amendment No. 1, dated as of December 27, 2001, Amendment No. 2, dated as of April 30, 2002, Amendment No. 3, dated as of December 13, 2002, Amendment No. 4, dated as of March 28, 2003, and Amendment No. 5, dated as of June 12, 2003 (as so amended, the "Credit Agreement").

RECITALS

A. Except as otherwise provided herein, capitalized terms used herein which are not defined herein shall have the meanings set forth in the Credit Agreement.

B. The Borrower has requested that the Administrative Agent and the Required Lenders consent to the items set forth herein upon the terms and conditions contained herein, and the Administrative Agent and the Required Lenders are willing to do so.

Accordingly, in consideration of the covenants, conditions and agreements hereinafter set forth, and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, and pursuant to Section 11.1 of the Credit Agreement, the parties hereto agree as follows:

Notwithstanding the provisions of Section 8.3 of the Credit Agreement, provided that no Default or Event of Default exists or would exist immediately before or after giving effect thereto, the Administrative Agent and Required Lenders (i) consent to the consummation on or before December 31, 2003 of the acquisition by Caron Broadcasting, Inc. of WBGB-FM, WZNZ-AM, WJGR-AM and WAZZ-AM, Jacksonville Florida, for an amount not in excess of $9,200,000 and (ii) agree that the Borrower shall not be required to deliver the pro forma compliance certificate with respect thereto otherwise required by such Section.

Paragraph 1 of this Consent shall not become effective until the Administrative Agent shall have received counterparts of this Consent duly executed by the Borrower, the Guarantors, the Administrative Agent and the Required Lenders.

The Borrower hereby agrees to pay all fees required to be paid in connection with this Consent at the time and in the amounts required pursuant to that certain fee letter, dated July 11, 2003, from the Administrative Agent and BNY Capital Markets, Inc. to, and accepted by, the Borrower.

In all other respects the Credit Agreement and other Loan Documents shall remain in full force and effect.

In order to induce the Administrative Agent and the Required Lenders to execute and deliver this Consent, the Borrower and the Guarantors each (a) certifies that, immediately before and after giving effect to this Consent, all representations and warranties contained in the Loan Documents to which it is a party shall be true and correct in all respects with the same effect as though such representations and warranties had been made on the date hereof, except as the context otherwise requires or as otherwise permitted by the Loan Documents, (b) certifies that, immediately before and after giving effect to this Consent, no Default or Event of Default shall exist under the Loan Documents, as amended, and (c) agrees to pay all of the reasonable fees and disbursements of counsel to the Administrative Agent incurred in connection with the preparation, negotiation and closing of this Consent.

Each of the Borrower and the Guarantors (a) reaffirms and admits the validity, enforceability and continuing effect of all Loan Documents to which it is a party, and its obligations thereunder, and (b) agrees and admits that as of the date hereof it has no valid defenses to or offsets against any of its obligations to any Credit Party under any Loan Document to which it is a party.

This Consent may be executed in any number of separate counterparts and all of said counterparts taken together shall be deemed to constitute one and the same document. It shall not be necessary in making proof of this Consent to produce or account for more than one counterpart signed by the party to be charged.

This Consent shall be governed by, and construed and interpreted in accordance with, the laws of the State of New York, without regard to principles of conflict of laws.

The parties have caused this Consent to be duly executed as of the date first written above.

(signature pages follow)
SALEM COMMUNICATIONS HOLDING CORPORATION

By:  /s/ JONATHAN L. BLOCK
Name:  Jonathan L. Block
Title:  Vice President and Secretary

CONSENTED TO:

SALEM COMMUNICATIONS CORPORATION

By:  /s/ JONATHAN L. BLOCK
Name:  Jonathan L. Block
Title:  Vice President and Secretary

CONSENTED TO:

ATEP RADIO, INC.
BISON MEDIA, INC.
CCM COMMUNICATIONS, INC.
COMMON GROUND BROADCASTING, INC.
GOLDEN GATE BROADCASTING COMPANY, INC.
INSPIRATION MEDIA, INC.
KINGDOM DIRECT, INC.
NEW ENGLAND CONTINENTAL MEDIA, INC.
NEW INSPIRATION BROADCASTING COMPANY, INC.
NI ACQUISITION CORPORATION
PENNSYLVANIA MEDIA ASSOCIATES, INC.
RADIO 1210, INC.
REACH SATELLITE NETWORK, INC.
SALEM COMMUNICATIONS ACQUISITION CORPORATION
SALEM MEDIA CORPORATION
SALEM MEDIA OF COLORADO, INC.
SALEM MEDIA OF GEORGIA, INC.
SALEM MEDIA OF HAWAII, INC.
SALEM MEDIA OF KENTUCKY, INC.
SALEM MEDIA OF OHIO, INC.
SALEM MEDIA OF OREGON, INC.
SALEM MEDIA OF PENNSYLVANIA, INC.
SALEM MEDIA OF VIRGINIA, INC.
SALEM MEDIA OF TEXAS, INC.
SALEM MUSIC NETWORK, INC.
SALEM RADIO NETWORK INCORPORATED
SALEM RADIO OPERATIONS - PENNSYLVANIA, INC.
SALEM RADIO PROPERTIES, INC.
SALEM RADIO REPRESENTATIVES, INC.
SCA LICENSE CORPORATION
SOUTH TEXAS BROADCASTING, INC.
SRN NEWS NETWORK, INC.
VISTA BROADCASTING, INC.

AS TO EACH OF THE FOREGOING:

By:  /s/ JONATHAN L. BLOCK
Name:  Jonathan L. Block
Title:  Vice President and Secretary

CONSENTED TO:

INSPIRATION MEDIA OF PENNSYLVANIA, LP
By: Salem Radio Operations-Pennsylvania, Inc.,
its General Partner

By: /s/ JONATHAN L. BLOCK
Name: Jonathan L. Block
Title: Vice President and Secretary

INSPIRATION MEDIA OF TEXAS, LLC
SALEM MEDIA OF ILLINOIS, LLC
SALEM MEDIA OF NEW YORK, LLC
SALEM RADIO OPERATIONS, LLC
SALEM SATELLITE MEDIA, LLC

AS TO EACH OF THE FOREGOING

By: Salem Media Corporation, as Manager

By: /s/ JONATHAN L. BLOCK
Name: Jonathan L. Block
Title: Vice President and Secretary

ONEPLACE, LLC
SCA-PALO ALTO, LLC

AS TO EACH OF THE FOREGOING

By: SCA License Corporation

By: /s/ JONATHAN L. BLOCK
Name: Jonathan L. Block
Title: Vice President and Secretary

THE BANK OF NEW YORK,
in its individual capacity
and as Administrative Agent

By: /s/ STEPHEN M. NETTLER
Name: Stephen M. Nettler
Title: Vice President

FLEET NATIONAL BANK

By: /s/ SRBUI SEFERIAN
Name: Srbui Seferian
Title: Vice President

UNION BANK OF CALIFORNIA, N.A.
THE BANK OF NOVA SCOTIA

By: /s/ MATTHEW H. FLEMING
Name: Matthew H. Fleming
Title: Vice President

FIRST HAWAIIAN BANK

By: /s/ IAN A. HODGART
Name: Ian A. Hodgart
Title: Authorized Signatory

ING CAPITAL LLC

By: /s/ WILLIAM C. JAMES
Name: William C. James
Title: Managing Director

DEUTSCHE BANK TRUST COMPANY AMERICAS

By: /s/
Name: 
Title: 

JPMORGAN CHASE BANK

By: /s/ DAVID M. MALLETT
Name: David M. Mallett
Title: Vice President

SUNTRUST BANK

By: /s/ THOMAS C. KING, JR.
THIS SUPPLEMENTAL INDENTURE NO. 2, dated as of June 12, 2003 (this "Supplemental Indenture No. 2"), is hereby entered into by and among SALEM COMMUNICATIONS HOLDING CORPORATION, a Delaware corporation, (the "Issuer"), the guarantors listed on the signature pages hereeto (collectively, the "Guarantors") and THE BANK OF NEW YORK, a New York banking corporation, as indenture trustee (the "Trustee").

RECITALS

WHEREAS, the Issuer, the Guarantors named therein and the Trustee have previously executed and delivered an Indenture, dated as of December 23, 2002 (the "Indenture", as amended by Supplemental Indenture No. 1 thereto dated December 23, 2002 and by this Supplemental Indenture No. 2, the "Supplemented Indenture"), providing for...
the issuance of 7¾% Senior Subordinated Notes due 2010 (the "Securities") in the aggregate principal amount of $100,000,000;

WHEREAS, Section 9.01 of the Indenture provides, among other things, that without the consent of any Holders, the Issuer and the guarantors thereto, when authorized by a Board Resolution, and the Trustee, at any time and from time to time, may enter into one or more supplemental indentures to make any provision with respect to matters or questions arising under the Indenture provided that any such provision shall not adversely affect the interests of the holders of the Securities;

WHEREAS, NI Acquisition Corporation is a California corporation and a wholly-owned subsidiary of Salem Communications Holding Corporation, a Guarantor, and Salem Satellite Media, LLC is a Delaware limited liability company and a wholly-owned subsidiary of Salem Media Corporation, a Guarantor; and it is desired that NI Acquisition Corporation and Salem Satellite Media, LLC each become a Guarantor under the Supplemented Indenture; and

WHEREAS, in accordance with Section 9.03 of the Indenture, the Issuer has delivered to the Trustee an Officers' Certificate and an Opinion of Counsel, each stating that this Supplemental Indenture No. 2 is permitted by the Indenture and that all conditions precedent provided in the Indenture relating to this Supplemental Indenture No. 2 have been complied with.

NOW, THEREFORE, each party hereto agrees as follows for the benefit of the other party:

ARTICLE I
RELATION TO SUPPLEMENTED INDENTURE; DEFINITIONS

SECTION 1.01. This Supplemental Indenture No. 2 constitutes an integral part of the Supplemented Indenture.

SECTION 1.02. For all purposes of this Supplemental Indenture No. 2, capitalized terms used herein without definition shall have the meanings specified in the Indenture.

ARTICLE II
ASSUMPTION OF OBLIGATIONS

SECTION 2.01. Each Guarantor named herein hereby expressly assumes all of the obligations, covenants and duties of a Guarantor under the Guarantee and the Supplemented Indenture, and, as hereby amended and supplemented, the Supplemented Indenture shall remain in full force and effect.

ARTICLE III
MISCELLANEOUS

SECTION 3.01. This Supplemental Indenture No. 2 shall be construed in connection with and as a part of the Supplemented Indenture.

SECTION 3.02. The headings herein are for convenience only and shall not affect the construction thereof.

SECTION 3.03. All covenants and agreements in this Supplemental Indenture No. 2 by the Guarantors shall bind their respective successors and assigns, whether so expressed or not. All agreements of the Trustee in this Supplemental Indenture No. 2 shall bind its successors, co-indenture trustees, if any, and agents.

SECTION 3.04. In case any provision in this Supplemental Indenture No. 2 shall be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.

SECTION 3.05. THIS SUPPLEMENTAL INDENTURE NO. 2 SHALL BE CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK, WITHOUT REFERENCE TO ITS CONFLICTS OF LAW PROVISIONS, AND THE OBLIGATIONS, RIGHTS AND REMEDIES OF THE PARTIES HEREBUNDER SHALL BE DETERMINED IN ACCORDANCE WITH SUCH LAWS.

SECTION 3.06. This Supplemental Indenture No. 2 may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, but all such counterparts shall together constitute but one and the same instrument.

SECTION 3.07. The Trustee makes no representation as to the validity or sufficiency of this Supplemental Indenture No. 2. The recitals and statements herein are deemed to be those of the Issuer and Guarantors and not of the Trustee.

IN WITNESS WHEREOF, the parties hereto have caused this Supplemental Indenture No. 2 to be duly executed by their respective officers hereunto duly authorized, as of the day and year first above written.

SALEM COMMUNICATIONS HOLDING CORPORATION, a Delaware corporation, as Issuer

Attest: /s/ JONATHAN L. BLOCK
By: /s/ DAVID A.R. EVANS
---------------------  ---------------------
Jonathan L. Block Name: David A.R. Evans
Title: Secretary Title: Senior Vice President and Chief Financial Officer
SALEM COMMUNICATIONS CORPORATION
ATEP RADIO, INC.
BISON MEDIA, INC.
CARON BROADCASTING, INC.
CCM COMMUNICATIONS, INC.
COMMON GROUND BROADCASTING, INC.
GOLDEN GATE BROADCASTING COMPANY, INC.
INSPIRATION MEDIA, INC.
INSPIRATION MEDIA OF PENNSYLVANIA, LP
INSPIRATION MEDIA OF TEXAS, LLC
KINGDOM DIRECT, INC.
NEW ENGLAND CONTINENTAL MEDIA, INC.
NEW INSPIRATION BROADCASTING COMPANY, INC.
ONE ACQUISITION CORPORATION
ONEPLACE, LLC
PENNSYLVANIA MEDIA ASSOCIATES, INC.
RADIO 1210, INC.
REACH SATELLITE NETWORK, INC.
SALEM COMMUNICATIONS ACQUISITION CORPORATION
SALEM MEDIA CORPORATION
SALEM MEDIA OF COLORADO, INC.
SALEM MEDIA OF GEORGIA, INC.
SALEM MEDIA OF HAWAII, INC.
SALEM MEDIA OF ILLINOIS, LLC.
SALEM MEDIA OF KENTUCKY, INC.
SALEM MEDIA OF NEW YORK, LLC
SALEM MEDIA OF OHIO, INC.
SALEM MEDIA OF OREGON, INC.
SALEM MEDIA OF PENNSYLVANIA, INC.
SALEM MEDIA OF TEXAS, INC.
SALEM MEDIA OF VIRGINIA, INC.
SALEM MUSIC NETWORK, INC.
SALEM RADIO NETWORK INCORPORATED
SALEM RADIO OPERATIONS, LLC
SALEM RADIO OPERATIONS-PENNSYLVANIA, INC.
SALEM RADIO PROPERTIES, INC.
SALEM RADIO REPRESENTATIVES, INC.
SALEM SATELLITE MEDIA, LLC
SCA LICENSE CORPORATION
SCA-PALO ALTO, LLC
SOUTH TEXAS BROADCASTING, INC.
SRN NEWS NETWORK, INC.
VISTA BROADCASTING, INC.
as Guarantors

Attest: /s/ JONATHAN L. BLOCK
Name: David A.R. Evans
Title: Secretary
Title: Senior Vice President and Chief Financial Officer

SALEM COMMUNICATIONS HOLDING CORPORATION, a Delaware corporation, as Issuer,

EXHIBIT 4.25

SALEM COMMUNICATIONS CORPORATION
ATEP RADIO, INC.
BISON MEDIA, INC.
CARON BROADCASTING, INC.
CCM COMMUNICATIONS, INC.
COMMON GROUND BROADCASTING, INC.
GOLDEN GATE BROADCASTING COMPANY INC.

THE BANK OF NEW YORK,
a New York banking corporation, as Trustee

By: /s/ STACEY POINDEXTER
Name: Stacey Poindexter
Title: Assistant Treasurer
SUPPLEMENTAL INDENTURE NO. 2

Dated as of June 12, 2003

to

INDENTURE

Dated as of June 25, 2001

THIS SUPPLEMENTAL INDENTURE NO. 2, dated as of June 12, 2003 (this "Supplemental Indenture No. 2"), is hereby entered into by and among SALEM COMMUNICATIONS HOLDING CORPORATION, a Delaware corporation, (the "Issuer"), the guarantors listed on the signature pages hereto (collectively, the "Guarantors") and THE BANK OF NEW YORK, a New York banking corporation, as indenture trustee (the "Trustee").

RECITALS

WHEREAS, the Issuer, the guarantors named therein and the Trustee have previously executed and delivered an Indenture, dated as of June 25, 2001 (the "Indenture", as amended by Supplemental Indenture No. 1 thereto dated December 16, 2001 and by this Supplemental Indenture No. 2, the "Supplemented Indenture"), providing for the issuance of 9% Senior Subordinated Notes due 2011 (the "Securities") in the aggregate principal amount of $150,000,000;

WHEREAS, Section 9.01 of the Indenture provides, among other things, that without the consent of any Holders, the Issuer and the guarantors thereto, when authorized by a Board Resolution, and the Trustee, at any time and from time to time, may enter into one or more supplemental indentures to evidence the addition of a guarantor pursuant to the requirements of Section 10.14 of the Indenture;

WHEREAS, NI Acquisition Corporation is a California corporation and a wholly-owned subsidiary of Salem Communications Holding Corporation, a Guarantor, and Salem Satellite Media, LLC is a Delaware limited liability company and a wholly-owned subsidiary of Salem Media Corporation, a Guarantor; and it is desired that NI Acquisition Corporation and Salem Satellite Media, LLC each become a Guarantor under the Supplemented Indenture;

WHEREAS, in accordance with Section 9.03 of the Indenture, the Issuer has delivered to the Trustee an Officers' Certificate and an Opinion of Counsel, each stating that this Supplemental Indenture No. 2 is permitted by the Indenture and that all conditions precedent provided in the Indenture relating to this Supplemental Indenture No. 2 have been complied with.
NOW, THEREFORE, each party hereto agrees as follows for the benefit of the other party:

ARTICLE I
RELATION TO SUPPLEMENTED INDENTURE; DEFINITIONS

SECTION 1.01. This Supplemental Indenture No. 2 constitutes an integral part of the Supplemented Indenture.

SECTION 1.02. For all purposes of this Supplemental Indenture No. 2, capitalized terms used herein without definition shall have the meanings specified in the Indenture.

ARTICLE II
ASSUMPTION OF OBLIGATIONS

SECTION 2.01. Each Guarantor named herein hereby expressly assumes all of the obligations, covenants and duties of a Guarantor under the Guarantee and the Supplemented Indenture, and, as hereby amended and supplemented, the Supplemented Indenture shall remain in full force and effect.

ARTICLE III
MISCELLANEOUS

SECTION 3.01. This Supplemental Indenture No. 2 shall be construed in connection with and as a part of the Supplemented Indenture.

SECTION 3.02. The headings herein are for convenience only and shall not affect the construction thereof.

SECTION 3.03. All covenants and agreements in this Supplemental Indenture No. 2 by the Guarantors shall bind their respective successors and assigns, whether so expressed or not. All agreements of the Trustee in this Supplemental Indenture No. 2 shall bind its successors, co-indenture trustees, if any, and agents.

SECTION 3.04. In case any provision in this Supplemental Indenture No. 2 shall be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.

SECTION 3.05. THIS SUPPLEMENTAL INDENTURE NO. 2 SHALL BE CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK, WITHOUT REFERENCE TO ITS CONFLICTS OF LAW PROVISIONS, AND THE OBLIGATIONS, RIGHTS AND REMEDIES OF THE PARTIES HEREUNDER SHALL BE DETERMINED IN ACCORDANCE WITH SUCH LAWS.

SECTION 3.06. This Supplemental Indenture No. 2 may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, but all such counterparts shall together constitute but one and the same instrument.

SECTION 3.07. The Trustee makes no representation as to the validity or sufficiency of this Supplemental Indenture No. 2. The recitals and statements herein are deemed to be those of the Issuer and Guarantors and not of the Trustee.

IN WITNESS WHEREOF, the parties hereto have caused this Supplemental Indenture No. 2 to be duly executed by their respective officers hereunto duly authorized, as of the day and year first above written.

SALEM COMMUNICATIONS HOLDING CORPORATION, a Delaware corporation, as Issuer

Attest: /s/ JONATHAN L. BLOCK  By: /s/ DAVID A.R. EVANS
---------------------  ---------------------
Jonathan L. Block  David A.R. Evans
Title: Secretary  Name: Senior Vice President and
Title:  Chief Financial Officer

SALEM COMMUNICATIONS CORPORATION
ATEP RADIO, INC.
BISON MEDIA, INC.
CARON BROADCASTING, INC.
CCM COMMUNICATIONS, INC.
COMMON GROUND BROADCASTING, INC.
GOLDEN GATE BROADCASTING COMPANY, INC.
INSPIRATION MEDIA, INC.
INSPIRATION MEDIA OF PENNSYLVANIA, LP
INSPIRATION MEDIA OF TEXAS, LLC
KINGDOM DIRECT, INC.
NEW ENGLAND CONTINENTAL MEDIA, INC.
NEW INSPIRATION BROADCASTING COMPANY, INC.
NI ACQUISITION CORPORATION
ONEPLACE, LLC
Attest: /s/ JONATHAN L. BLOCK
Jonathan L. Block
Title: Secretary

By: /s/ DAVID A.R. EVANS
David A.R. Evans
Name: Secretary
Title: Senior Vice President and Chief Financial Officer

THE BANK OF NEW YORK,
a New York banking corporation, as Trustee

By: /s/ STACEY POINDEXTER
Stacey Poindexter
Name: Assistant Treasurer
Title: Assistant Treasurer
EXHIBIT 31.1

Certification of Chief Executive Officer

I, Edward G. Atsinger III, certify that:

1. I have reviewed this report on Form 10-Q of Salem Communications Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
   (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
   (b) Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
   (c) Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter (the registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant’s auditors and the audit committee of registrant’s board of directors (or persons performing the equivalent function):
   (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
   (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting;

Dated: August 5, 2003

By: /s/ EDWARD G. ATSINGER III

Edward G. Atsinger III
Chief Executive Officer

A signed original of this written statement required by Section 302 of the Sarbanes-Oxley Act of 2002 has been provided to Salem Communications Corporation and will be retained by Salem Communications Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

EXHIBIT 31.2

Certification of Chief Financial Officer

I, David A.R. Evans, certify that:

1. I have reviewed this report on Form 10-Q of Salem Communications Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:

   (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   (b) Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and

   (c) Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter (the registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and

5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant’s auditors and the audit committee of registrant’s board of directors (or persons performing the equivalent function):

   (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and

   (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

Dated: August 5, 2003

By: /s/ DAVID A.R. EVANS

David A.R. Evans
Chief Financial Officer

A signed original of this written statement required by Section 302 of the Sarbanes-Oxley Act of 2002 has been provided to Salem Communications Corporation and will be retained by Salem Communications Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

EXHIBIT 32.1
CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned hereby certifies, in his capacity as President and Chief Executive Officer of Salem Communications Corporation (the “Company”), for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that based on his knowledge:

- the Quarterly Report of the Company on Form 10-Q for the period ended June 30, 2003 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 5, 2003

By: /s/ EDWARD G. ATSINGER III

Edward G. Atsinger III
President and Chief Executive Officer

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to Salem Communications Corporation and will be retained by Salem Communications Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

EXHIBIT 32.2
CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned hereby certifies, in his capacity as Senior Vice President and Chief Financial Officer of Salem Communications Corporation (the “Company”), for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that based on his knowledge:

- the Quarterly Report of the Company on Form 10-Q for the period ended June 30, 2003 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 5, 2003

By: /s/ DAVID A.R. EVANS

David A.R. Evans
Chief Financial Officer

A signed original of this written statement required by Section 302 of the Sarbanes-Oxley Act of 2002 has been provided to Salem Communications Corporation and will be retained by Salem Communications Corporation and furnished to the Securities and Exchange Commission or its staff upon request.
A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to Salem Communications Corporation and will be retained by Salem Communications Corporation and furnished to the Securities and Exchange Commission or its staff upon request.